

The SCCAR eScoop

January 4, 2012 - Vol. 3, Issue 149



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Mobile Access
SCCAR on the go!

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Upcoming Education

1/6/2012

[Matrix Beginning and Advanced](#)

1/12/12

[Tax Strategies for Real Estate Professionals](#)

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[Legal Update](#) with Gov Hutchinson

For a complete list of classes, [click here](#).

Upcoming Events

1/13/2012

[SCCAR 101st Installation 'Strength Through Association!'](#)

Friday the 13th Can Be Lucky!

Celebrate with us as we Honor 2012 President Barbara Palmer, the incoming officers and directors and announce the 'lucky' SCCAR Award winners for REALTOR® of the Year, Affiliate of the Year, Lifetime Achievement and Community Service.



The 101st Installation & Awards Luncheon is being held in the Coconut Grove Sunroom on Friday, January 13, 2012 from 11 am to 2:30 pm.

Tickets are \$40 and can be purchased [online](#), downloading a [flier](#), or by calling the SCCAR office at 831-464-2000. **Please rsvp by January 6th.**

Give Yourself a Raise in 2012! \$5 Early bird price ends tomorrow!

Attend Tax Strategies for Real Estate Professionals! This seminar will help identify between \$2,500 and \$27,000 in NEW deductions that can be used right away to pocket thousands in tax savings. These deductions are based in tax LAW, but presented in simple English that all of us can easily understand.



Wednesday, Jan. 18th

9:30 - 11:30 am

SCCAR Office

\$5 SCCAR Early Bird (**reg. by 1/5/12**), \$10 after this date Register [online](#) or download a [flier](#)

C.A.R. Legal Update with Gov Hutchinson

C.A.R. Assistant General Counsel Gov Hutchinson will cover critical information that all REALTORS® need to know. Get up to date on



New Office Hours:
8 AM - 4:30 PM
Mon. - Fri.
2525 Main St.,
Soquel, CA

Ph: 831-464-2000
Fax: 831-464-2881
www.mysccar.org

Dues Deadline to avoid inactivation of your services is January 18, 2012!



Learn how you can become a [Signature Affiliate!](#)

C.A.R. Standard Forms revisions, legal updates, current real estate cases and more.

This is a sell-out event, not to be missed!

Wednesday, January 25, 2012
Seascape Golf Club, Aptos CA
Price: \$30, a buffet lunch will be provided
Register [online](#) or download a [flier](#).



Tour Meeting Cash Pot is Back!

Attend the first tour meeting of 2012 tomorrow, January 5th and be entered to win the Tour Cash Pot!

Each week one name will be drawn to win the current cash pot (*must be present to win and have paid your 2012 Dues!*)! Cash winnings starting off at \$100!



This week's meeting will feature special guest speaker, SCCAR 2012 President, Barbara Palmer.

Tour meetings offer you a chance to market your listings, network and hear a one minute mortgage update. Meeting time is from 8:30 - 9 am...hot coffee and snacks are served!

Keep Your Benefits Active & Avoid Late Fees!

Submit your 2012 Dues payment by January 18, 2012 to avoid a \$55 late fee and inactivation of your membership and key. After February 27, 2012 an additional C.A.R. late fee will apply. If you have not received your Dues invoice, please call us at 831-464-2000. Remember, we can take your payment over the phone!



If you are unable to open any of the links visit our website at www.mysccar.org, call Andrea Harbert at 831-464-2000 or send an email to andrea@mysccar.org

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