

OFFICE HOURS

8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00-10:30am for a staff meeting

The SCAOR eScoop

2525 Main Street
Soquel, CA 95073
831-464-2000
831-464-2881 Fax



If you are unable to open any of the links visit our website at www.scaor.org
or call Karen Kirwan at 831-464-2000 or kkirwan@scaor.org

Volume 2
Issue 2
January 8, 2009

“It Takes A Village- Collaboration For The Future”

SCAOR and 2009 Association President Lela Willet cordially invite you to attend the 88th Annual Installation and Awards Luncheon
January 14, 2009
11:30am-2:00pm
Scotts Valley Hilton
\$38 per person
Tables of ten available



**Selling Out
Fast!**

Click [here](#) for more details or call 831-464-2000



Thank you for completing your Code of Ethics training. If you have not yet notified SCAOR in writing that you have met the REALTOR® Ethics requirement please do so ASAP by completing this [form](#) and faxing it to 831-464-2881. Still need to take an ethics course, NAR offers a free online class at www.realtor.org. Questions? Call Karen at 831-464-2000.



2009 New Laws and Disclosure Charts available on scaor.org in the [Members Only](#) Section

Educational Opportunities at SCAOR

[Principals of Business Web Site Development](#)- 1/21
MLS Training- 1/23
[How the Federal Bailout Will Effect Your Business](#)-1/26
CCIM's Commercial Investment Analysis 2/2-3
[Homebuying Strategies with FHA Loans](#)- 2/4
[Distressed Properties](#)- 2/6 DRE Accredited!!!
Presented by CAR's General Counsel, Neil Kalin

To register call SCAOR 831-464-2000. For a complete

Haven't sent in your SCAOR membership dues yet? Payments not received by January 15, 2009 will be assessed a reactivation fee of \$50. Continue to take advantage of being a REALTOR® in your community and renew today!



Tips & Tricks



When entering the Thursday tour date into your listing use either the T1 or the T2 field. To ensure that your listing(s) makes it on the SCAOR Broker Tour DO NOT enter the same date into both fields. Look for more information about the SCAOR Tour in the Members Only section at www.scaor.org

SCAOR Education Highlight Risk Management Seminar on Home Inspections



Instructor: Rob Ferguson, Pacific Coast Inspections
Friday, January 16th 11:30am-1:00pm
\$5 Member/ \$15 Member at the door /\$25 Non-member
Learn how your clients can reduce or even eliminate liability; How to select an Inspector; Litigation cases; Insurance; Reports; Buyer & Seller inspections, and more!

TUITION INCLUDES LUNCH SPONSORED BY
PROPERTY I.D.
A PROUD SCAOR AFFILIATE MEMBER