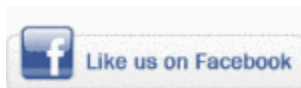


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The SCCAR office will be closed Wednesday, January 16, 2019 from 9:30 am - 2:30 pm as we will be attending our annual Installation & Awards Luncheon.



January 11, 2018



Learn How to Shape Your Industry!

The real estate industry is a people-business with connections to and involvement in communities, government bodies, and other trade organizations. The Leadership Institute is a series of five classes designed to groom real estate professionals into future leaders of their community and in organized real estate. This is your opportunity to learn how to shape the industry in which you work. The first class starts on February 8. [Read more](#)

SCCP Pro Series Early Bird Deadline Ends 1/18/19!

Santa Cruz County Pro (SCCP) is designed to provide REALTORS® with knowledge and information to better assist their clients in buying and selling real estate in Santa Cruz County. This certification series offers 9 highly specialized courses held throughout the year. Attend them all and become a PRO! **Early bird pricing until January 18!** [Read more](#)

MLS Q & A Workshop

Utilize your current toolset by getting assistance with any product! This question and answer workshop encourages agents to drill down to their exact tool issue and get it resolved quickly, on the spot if possible. Class date: Wednesday, January 18, 1 PM. [Read more](#)

Map Information Available from County Planning Department

The Santa Cruz County Planning Department maintains flood information, including insurance purchase requirements and flood mapping for properties in the unincorporated area. Please visit <http://gis.co.santa-cruz.ca.us/PublicGISWeb/> to use their online GIS App or visit the Planning Department at 701 Ocean Street, Room 400, Monday through Thursday, between 8:00 and 11:30 AM, and ask for the Resource Planner. Information is also available by phone at 831-454-3164.

GeoDisclosure
Order a Report



Bend Matrix to Your Will!

You have your dashboard just how you like it. You know how to search and create reports. You are able to communicate with your clients through Matrix. Now it's time to learn how to bend Matrix to your will! Build upon the skills learned in the Basic Class. Class date: Wednesday, January 18, 10 am. [Read more](#)

Legal Update with Gov Hutchinson

Start filling in your 2019 calendar by registering early for this sell out event. Gov Hutchinson, C.A.R. Assistant General Counsel, will be at the Seascape Golf Club on February 5 to give you the latest on real estate laws, forms and cases. This is a not to be missed annual event! **Registration fee is \$30 and goes up at the door!** [Read more](#)



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As a new to SCCAR member, you have been added to our email list where you will receive weekly updates on the happenings at Association. Additionally, you will receive important member notices as needed.

Our mailing address is:

Santa Cruz County Association of REALTORS®
2525 S Main St
Soquel, CA 95073-2407

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