

The SCCAR eScoop

March 2, 2011 - Vol. 3, Issue 107



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Make More Money in 2011!

Break through your financial ceiling and learn how to make triple your income in 2011! Motivational speaker, Carol Rose, a Master Practitioner of Neuro-Linguistic Programming will be providing money mind-set sales training at the next Tune Up Tuesday on March 8th. ***It's not just what top producers do that makes them different; it's beliefs- or "Inner Sales Consciousness."*** In this seminar, Carol will cover:



- Learn *WHY* 20% of salespeople earn 80% of the income.
- Find YOUR unconscious financial ceiling
- Develop a 6-figure "Inner Sales Consciousness"
- Get a technique to make you feel incredibly confident before any presentation
- Experience 3 NLP Process to move into the 20% NOW

Tuesday, March 8th

1- 2:30 pm

SCCAR Office

Free to SCCAR Members with RSVP

\$15 SCCAR Member at the door

How to register:

- 1) [Print out a flyer](#)
- 2) Call SCCAR at 831-464-2000

Start Your Tour Day Off Right!

Attend the Thursday Tour & Marketing Meeting tomorrow, March 3rd. The meeting begins at 8 am and gives you



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[Matrix Essentials](#)[REALTOR® Property Resource](#)

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[Duane Gomer's License Renewal](#)

For a complete list of classes, [click here](#).

Upcoming Events

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[Tour & Marketing Meeting](#)

Save the date for the Spring Fling coming on May 25th!

Office Hours:
8 AM - 5 PM
Mon. - Fri.



Learn how you can become a [Signature](#)

the opportunity to promote your listing, hear a quick mortgage update, network and possibly win a drawing prize! Snacks and coffee are always available. For more information [click here](#).

Thank you to this week's tour sponsor, Cheryl Rebottaro, C.Rebottaro-Edward Jones!

Make Your Data Work for You!

Learn how at this Friday's '**Managing Data with Excel**' class. Discover the easy way to manipulate data files so you get the most out of your information! Learn how to: sort & organize data, create labels, and create merge letters.



Friday, March 4th, 9 - 10:30 am
SCCAR Office
\$10 SCCAR Member, \$20 SCCAR Member at the door, \$35 Non-member
How to register:
1) [Online](#)
2) [Print out a flyer](#)
3) Call SCCAR at 831-464-2000

A Few Hours of Your Time is Greatly Needed!

RSVP is currently seeking volunteers to participate in helping those in need. RSVP is a one day community outreach program that takes place on May 18, 2011, during "Adopt-A-Senior" Week.

The program provides free assistance to qualified seniors who cannot otherwise perform certain household tasks due to physical or financial constraints.



Due to the overwhelming success of the press we received in the Sentinel, the number of requests has almost tripled from last year!

Please click here for a [Volunteer Application](#), visit www.scaor.org/rsvp or contact [Andrea Harbert](#).

Thank you in advance!

[Affiliate!](#)



If you are unable to open any of the links visit our website at www.scaor.org or call Andrea Harbert at 831-464-2000 or send an email to andrea@scaor.org
For a pdf version of this week's eScoop [click here](#) or go to <http://www.scaor.org/escoop.php>.

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