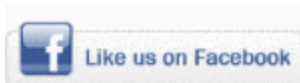


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March 6, 2019



Learn Little Known Facts About the Listing Agreement

Did you know that you can get paid even if escrow doesn't close or if an offer is received and accepted after your listing has expired? Also, that offers received are not confidential? Get the inside scoop on these tips and more from one of the experts, Renee Mello! Class date: Friday, March 29 @ 1 pm. [Register](#)

What You Need to Know About the Smart Home Market

The presentation is a overall review of the Best of Breed Smart Home Technologies and Solutions, how to maximize top dollar for selling homes with this technology and how to reduce home ownership costs. Speakers: Gordon Van Zuiden, [CyberManor](#), Greg W. Weber, certified appraiser and David Stearns, Allterra Solar. Class date: Wednesday, March 20 at 9:30 am. [Read more](#)

Time to Renew Your zipForm®

REALTOR® members, March 31st is the deadline to renew your zipForm® accounts. You will be notified inside of zipForm® Plus to renew. Click [here](#) for simple instructions on how to renew.

Are Your Ready to Rumble??

We are inviting all members to compete in the Big Brothers Big Sisters of Santa Cruz County 36th Annual Bowl for Kids' Sake at the Boardwalk Bowl. This fun event raises critical funds to help at-risk youth. The team that raises the most money wins! Tournament date: Saturday, April 13 at 9:15 - 10:15 am. Use the group code REALTOR Rumble when you register! [Registration information](#)

Warriors REALTOR Family Fun Night!

Join fellow SCCAR members, along with their family and friends for an exciting night of Warriors basketball. Ticket price also includes loads of fun activities! Warriors v. Aqua Caliente Clippers on Friday March 22 at the Kaiser Permanente Arena. Tickets are only \$32! Deadline to purchase tickets is March 20. [Read more](#)



\$1,000 off Closing Costs [Click for Details](#) **Bay Federal CREDIT UNION**
HOME LOANS
Federally Insured by NCUA, Equal Housing Lender.

Are you prepared for Your Next open house?

Utilizing the MLS, prepare for your next Open House with detailed neighborhood active listings and sold reports, market statistics and brand-able client tools. Be the neighborhood expert that consumers want to work with. Class date: Friday, March 29 @ 10 am. [Free with RSVP](#)

GeoDisclosure
Order a Report

 **SANTA CRUZ HOME FINANCE**
A Division of American Pacific Mortgage Corporation NMLS 1850

Flex Your Matrix Muscles

Take your Matrix proficiency to a whole new level by learning the features, benefits, and limitations of each search tool. Class date: Friday, March 29 @ 1 pm. [Free with RSVP](#)



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