

The SCAOR eScoop

March 11, 2010 - Vol. 3, Issue 60



In this issue..

[Summit 2010](#)

[The 300 Campaign](#)

[Limited Time Offer!](#)

[RED Hot Price](#)

[Required Mortgage Exam](#)

Quick Links

[Clarus Market Metrics](#)

[Clarus Investor Facebook Fansite](#)
[Follow us on Twitter](#)

Events & Publications

[Summit 2010](#)

[Housing Expo 2010](#)

[RSVP](#) - Helping Seniors - click here to see how you can be involved!

Upcoming Education

3/15
[MLS Listings PERKS Program](#)

We Need A Head Count! Be Sure Yours Is Included!



SCAOR will be holding its second annual Summit on March 22nd! We are quickly approaching the March 15th deadline. Ensure your seat at this 'can't miss' event!

This year's event will once again feature three outstanding speakers; Richard Mendenhall - Past President of NAR, Joel Singer - Executive VP of C.A.R., and Sean Saldavia - Santa Cruz County Assessor. Highlights at the event will be a state and local economics overview and Richard Mendenhall's, 'data that matters to REALTORS®'.

Summit 2010 will be held on March 22, 2010 from 11:30 AM - 2:00 PM at the Seascape Golf Club in Aptos. Registration and lunch from 11:30 AM - 12 PM with the program beginning at 12 PM. [Click here to register!](#)

The 300 Campaign!

300 is a grassroots fundraising campaign with a target goal of \$30,000. The concept is simple: the SCAOR Housing Foundation is looking for 300 individuals, organizations, or sponsors to donate \$100 each! The 300 campaign makes it possible for anyone who believes in the possibility and satisfaction of home ownership, to become part of an entire community of supporters.



For complete details visit www.scaorhf.org/300campaign

To donate please click here for a [donation form](#) or take

3/24
[Red Hot Buyers!](#)

3/29
[Disclosure! Disclosure!](#)

3/31
[MLS Training: Mastering Matrix](#)

3/31
[Clarus MarketMetrics & Investor](#)

For a complete list of classes [click here.](#)

advantage of our [new secure online donation option!](#)

Limited Time Offer for the Expo!

Save \$50 on a booth at this year's Housing Expo! SCAOR is offering a booth at this event for \$175 (regular price is \$225). This fourth annual event is free to the public and will educate local consumers about the ins and outs of home buying, investing and foreclosure avoidance. Don't miss this opportunity to expose your business to this great audience. [Click here](#) for more information or contact Andrea at 831-464-2000.



Don't Delay! The deadline to take advantage of this offer is March 15th.

Red Hot Buyers, Early Bird Price is Still RED HOT!

This class will be held at SCAOR on Wednesday, March 24th from 10:00am-1:00pm. Tuition includes a customizable CD of the Buyer's Book. This class will prepare you to represent buyers in real estate transactions and learn how to provide the quality of service that your clients deserve. [Click here to register!](#)



Early bird price is extended to 3/17/2010.

Online Ed Offers S.A.F.E Required Mortgage Exam

In California there are approximately 44,000 real estate agents required to take the new federally required S.A.F.E. mortgage exam. OnlineEd now provides the exam prep for the S.A.F.E. Exam. In California, if you were a licensed real estate licensee on December 31st, 2009 you are not required to take the actual S.A.F.E. licensing course, only the exam. OnlineEd's course prepares the individual for the exam. Anyone licensed starting on January 1, 2010 will be required to take a California Mortgage Licensing course and also have a real estate license.

Please note: OnlineEd Mortgage Licensing courses will be available in the near future. We will keep you posted.

[Click here](#) for more information.

Office Hours:
 8 AM - 5 PM
 Mon. - Fri.



Spring Forward!
 Don't forget to turn your clocks forward on March 14th!



If you are unable to open any of the links visit our website at www.scaor.org or call Andrea Harbert at 831-464-2000 or send an email to andrea@scaor.org
For a pdf version of this week's eScoop [click here](#) or go to <http://www.scaor.org/escoop.php>.

[Forward email](#)

✉ **SafeUnsubscribe®**

This email was sent to andrea@scaor.org by andrea@scaor.org.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Santa Cruz Association of REALTORS® | 2525 Main Street | Soquel | CA | 95073