

OFFICE HOURS

8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00-10:30am for a staff meeting

The SCAOR eScoop

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If you are unable to open any of the links visit our website at www.scaor.org
or call Karen Kirwan at 831-464-2000 or kkirwan@scaor.org

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Last chance to enhance your
listing for a whole year!

Click [here](#) for 3 economically
friendly options!



Know Someone Who Needs a Little Help Around the House?

Our RSVP volunteers can help!
Click [here](#) for more information
and a Homeowner application .



YOU ARE INVITED TO ATTEND

A FREE Listings Syndication and Special Pricing
on Agent Marketing Services
Wednesday, March 25th at 3pm

MLSListings, INC with Special Guest Speakers Point2
Technologies and Baynet World

Learn how you can increase transactions with powerful
marketing tools available at exclusive prices through
MLSListings. RSVP's to kkirwan@scaor.org

Also Coming Up at SCAOR

[MLS CMA](#) 3/20

[MLS Essentials](#) 3/20

[Dealing with Difficult Tenants Part One](#) 3/23

[License Renewal Review & Testing](#) 3/25

[WINForms](#) 3/30

[Lenders' Panel: The Changing Mortgage
Industry](#) 3/31

[Staging Economically to Sell Quickly](#) 4/1

To register call SCAOR 831-464-2000. For a complete list
of classes click [here](#) or www.scaor.org

WATCH



Key & Tour Bills will be mailed out the week
of March 16th. Due by 4/15

Strictly Ed: *All Education-All the Time*

*SCAOR's Annual Spring Fling
BBQ & Baking Contest
is May 6th*

Help the Department of Real Estate by completing an online job questionnaire.

By completing this questionnaire you will be assisting the
DRE to accurately determine the knowledge's, skills and
abilities that a new licensee should be able to perform.
If you are an unlicensed individual with thorough, first-
hand knowledge of either Salesperson or Broker job du-
ties, please complete the questionnaire for the job with
which you are most familiar.

[Salesperson Questionnaire click here](#)

[Broker Questionnaire click here](#)

If you are unable to access the questionnaire go to www.dre.ca.gov,
click on the NEWS FLASH button under Key Announcements

SCAOR Education Highlight

County of Santa Cruz

Geographic Information System (GIS)

Friday, March 12th 10:00am-11:00am

Instructor: Paul Garcia, Senior GIS Analyst

The Santa Cruz County Assessor's Geographic Information System
(GIS) combines layers of information about the Santa Cruz County
to reveal a better understanding of the area. Come learn how to se-
lect a parcel or an area of the County and discover the various des-
ignations that will affect use of the land, such as zoning, the Gen-
eral Plan land use designation, resources, and constraints. Learn the
basics of GIS, including terminology, data concerns, uses, "how-
to's" and features of GISWEB, including:

Click [here](#) for more information

