





March 22, 2017





Over 50 Local Seniors Need Our Help!

SCCAR is in need of volunteers to help local seniors during our REALTOR® Service Volunteer Program (RSVP) day Wednesday, May 10th.

This community outreach program provides free assistance to homeowners who are elderly or disabled with basic household tasks. Be part of a fun and fulfilling day with fellow members!

Deadline to volunteer is March 31!











March MVP Reward

"Like" the Center for REALTOR® Development Facebook Page by March 31 and earn a social media download! Act Now!

Have a Listing? New to the MLS?

Attend "Listing Management: and learn the structure of the MLSListings listing management input wizard, along with tools and techniques for enhancing your listing market exposure, keeping the data current and staying compliant with the MLSListings rules and regulations. Class date is Friday, March 24 at 1 pm. Free with RSVP



The trusted real estate data source.

Thank you to our 2017 Corporate Sponsor

Mark on Mondays - Live MLS Webcast

Get your how-to questions answered directly by MLSListings' head trainer, <u>Mark Messimer</u> from the comfort of your own home! Mark will host a bi-weekly 30-minute live webcast that will deliver topical MLS-related information. Join the next event Monday, March 27, 9-9:30 am, to learn just how quickly and easily you can search for market performance statistics on any neighborhood in your area. <u>Register here</u>

Learn to Customize Matrix

Matrix can be customized to meet your viewing and exporting requirements to assist you with listing organization and deep data analysis. This course will discuss how to build your own data viewing formats and how to share that data into other digital tools. Class date is Monday, March 27 at 10 am. **Free with RSVP**

Tax Strategies for Real Estate Pros

Start saving now for 2017! As a self-employed real estate professional, it's not how much money you make, but how much money you keep, especially now with the higher tax rates. Learn strategies that will save you time and money. Class date is Wednesday, April 26 at 9 am. **Read more**

3 Ways to Deliver Your RPR Report

In a fiercely competitive real estate market, it's important to do everything you can to stand out. Meeting your clients when and how they prefer, with extra special touches, could serve as your tipping point. **Here are three simple**, creative ways to deliver your next RPR report that will definitely distinguish your services as unique.

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