

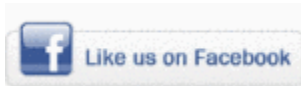
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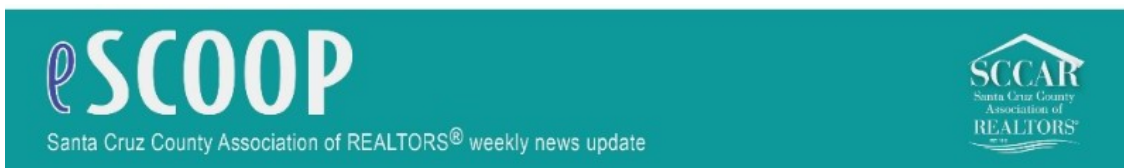
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April 5, 2017

The SCCAR office will be closed Friday, April 14 in observance of Good Friday. We will re-open Monday, April 17 at 8 am.



2017 Key Bills Are Due in April

The 2017 Key & Tour bills have been sent either via email or mail depending on your contact method preference. Please be aware that payment is due Friday, April 28, 2017. If payment is not received by May 2, 2017, your key and tour service will be inactivated and an additional reinstatement fee of \$65 will be charged. Key bills can be paid [online](#), by fax 831-464-2881 or mail: SCCAR, 2525 Main St., Soquel, CA 95076



C.A.R. Legal Update Scheduled for May

C.A.R.'s Assistant General Counsel, Gov Hutchinson will update attendees on the latest laws, form changes and real estate cases from the May 2017 C.A.R. meetings in Sacramento. An excellent and knowledgeable presenter, this is an event not to be missed! What happens in Sacramento can have a tremendous impact on your ability to do business, make sure you are up to date! [Register here](#)



Tax Strategies: Start Saving for 2017!

As a self-employed real estate professional, it's not how much money you make, but how much money you keep, especially now with the higher tax rates. Learn strategies that will save you time and money. Class date is Wednesday, April 26 at 9 am. [Read more](#)

Help Support Children in our Community

Big Brothers Big Sisters is holding their annual bowl-a-ton, Bowl for Kids' Sake on Sat., & Sun., April 29 and 30. The event will take place at the Boardwalk Bowl Santa Cruz. 100% of the proceeds match local youth with caring adult mentors. [Learn more and register here](#)

Real Estate in the Next 10 Years

In a recent session at the Association Executive Institute entitled "Real Estate in the Next 10 Years," REAL Trends shared some thoughts about where some of the big impacts on housing and brokerage will come from. [Here](#) are some trends from that presentation.

License Renewal Training

Renew your license the Duane Gomer way at SCCAR on Friday, April 28, 2017. Attendees will receive 3 hours of mandatory courses and classroom testing on the 15-hour Property Management course. Instructions for the online exam and remaining 30 hours will be given at the seminar. Money back guarantee! [Read more](#)

"Local" is Global, Data Shares Keep you Relevant

MLSListings is pleased to announce a landmark benefit to you and your business; after many years working to make these broker and agent advantages a reality, they have inked an agreement with our neighbors to the east to share real estate listing data. [Read more](#)

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