

SCCAR eScoop

April 11, 2012 - Vol. 3, Issue 163



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Supra Key Exchange Event *Choose Your Key Upgrade*

As part of our ongoing efforts to provide you with the best professional real estate technology, SCCAR is conducting a Supra Key Exchange on:

**Tuesday & Wednesday,
April 24 & 25 at the SCCAR Office.**



Your key choices are the ActiveKey or you can choose to use the eKEY on your iPhone, BlackBerry or Android.

Appointment times have been scheduled and this along with complete details and **valuable** FAQ's can be found at www.mysccar.org/key.

Please note, **the D key will no longer work after April 30th** so you must exchange it for one of the offerings of the new keys.

Let's Get Social



Be sure to 'like' our new [facebook page](#), it's easy!

SCCAR On The Go!
[Download](#) our Free Mobile App

Upcoming Education

4/27/2012
['Agent Beware'](#)

4/30/2012
[Matrix Training](#)

To sign up online and for a complete list of classes, [click here](#).

You Could Win Some Big Bucks!

The Tour Marketing Meeting cash pot keeps on growing and has reached whopping \$380! Be sure your here tomorrow April 12th to be eligible to win.

The weekly Tour Meeting always offers a great opportunity to market your listing, network with your peers and hear a one minute mortgage update.

Snacks and coffee are always available. Meeting time is 8:30 - 9 am.



'Agent Beware' with Guy Berry *The pitfalls of Selling & Listing Income & Commercial Property*

If you ever intend to sell or

Learn how you can become a [Signature Affiliate!](#)

Upcoming Events

4/12/2012
[Tour & Marketing Meeting](#)

4/24 - 4/25
[Supra Key Exchange](#)

4/28- 4/29
[Nationwide Open House](#)



New Office Hours:
8 AM - 4:30 PM
Mon. - Fri.
2525 Main St.,
Soquel, CA

Ph: 831-464-2000
Fax: 831-464-2881
www.mysccar.org

list a duplex, fourplex or larger income property, attend this class and you will learn:



- > How to keep you and your client out of legal hot water,
- > How to modify the purchase contract to make it work for you
- > What the Seller needs to disclose,
- > How to get disclosures, even when the seller doesn't want to provide them
- > How to analyze the disclosures you receive

Friday, April 27, 9 - 11:30 am
SCCAR Office

\$25 SCCAR Members in advance, \$35 at the door
Register [online](#) or complete an [event flier](#).

There's Power in Numbers!

2012 REALTOR® Nationwide Open House

Open houses open doors to buying opportunities! So what could be better than a weekend full of open houses, encouraging people to tour homes and learn more about the benefits of home ownership? That's the promise of the 2012 REALTOR® Nationwide Open House Weekend being held **Saturday & Sunday, April 28 & 29.**



This event is designed to give our members the opportunity to showcase their listings, and highlight the housing opportunities that exist in the current market. Visit www.mysccar.org/noh for complete details, marketing tools and discounted advertising for that weekend!

Let us know you are participating, email: andrea@mysccar.org

Legislative Day 2012, Sacramento Here We Come!

Let your voice be heard at SCCAR's annual Legislative Day trip to Sacramento! REALTORS®

from around the state meet with legislators to discuss important issues affecting California's REALTORS® and property owners. Laws created in Sacramento have a tremendous impact on your ability to do business: from point of sale mandates, to taxes, to housing opportunities.



Wednesday, May 2, 2012 Sacramento, CA
Free to those who contributed an additional \$49 RAF. Cost for non RAF participants is \$49
Register [online](#) or complete an [event flier](#).

If you are unable to open any of the links visit our website at www.mysccar.org, call Andrea Harbert at 831-464-2000 or send an email to andrea@mysccar.org

[Forward email](#)



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