



Monday, April 19, 2021

Navigating Solar in Transactions

Learn directly from title on how to close a transaction that has a solar lease or loan involved - it's not as easy as you think! Follow that up with learning about the different purchase options for solar and you've got a winning combo! **Event date: Wed., April 21, 9:30 - 11 am.**

Presented by: Emilie Fox, First American Title & Dave Stearns, Allterra Solar

Sponsored by: [Allterra Solar](#)

If you cannot attend, sign up anyway and we will send you the recording. [Register](#)

Elder Abuse & Real Estate

Real Estate trends come and go based upon economics but one trend that stays the same, financial elder abuse. Learn why seniors are a ripe target for scams and abuse, the best way to handle a listing with others involved, what a Power of Attorney is and why it is being used and Trust and Probate requirements. Event date: Wed., May 5, 9:30 am. [Register](#)

Hop onto to this Week's Virtual Tour!

Pitch your listing, do a little virtual networking, share your wants and needs this **Thursday, April 22** at 9 am. [RSVP](#)

Miss a SCCAR Class?

Not to worry, we've got you covered! Log into our [members site](#), register for the class you want to view and a link will be automatically sent to you.



Legislative Day 2021 Goes Virtual

Join us for the first ever fully virtual Legislative Day on [April 27th, 2021!](#) Legislative Day is an opportunity for REALTORS® from across California to participate in meetings with their state legislators to discuss the issues that affect the real estate industry the most. [Download the event app](#)

As Lease Addendums Rise, Marijuana Businesses Adapt by Purchasing Commercial Property

As marijuana becomes legalized in more parts of the country and as an increasing number of states grow, harvest, store, sell and allow consumption, the nation's real estate industry has felt the effects. According to a new report from the National Association of Realtors®, there has been a noticeable rise in demand for warehouses, land and store fronts used for marijuana. [Read more](#)

Vaccines, Stimulus Checks Fuel Seller Optimism

Americans are more upbeat about the idea of selling, particularly as the vaccine rollout continues and latest round of stimulus checks are distributed. That could come as hopeful news as many markets face severe housing shortages and buyers are increasingly being left with few choices of homes for sale. [Read more](#)

How to Navigate a Multi-Offer Market

Learn best practices, counteroffer strategies, presentation, management and response of multiple offer situations and more from our panel of experts! **Event date: Wed., May 21 at 9:30 am.** [Register](#)

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