



The SCAOR e-Scoop

Volume 1
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2525 Main Street
Soquel, CA 95073
831-464-2000
831-464-2881 Fax
www.scaor.org

SCAOR OFFICE HOURS
8:00am to 5:00pm M-F
The office is closed every
Thursday from 9:00am-
10:30am for a staff meeting



MARK YOUR CALENDAR! WATCH YOUR EMAIL INBOX!



**ANNUAL ELECTION OF 2009 SCAOR
OFFICERS & DIRECTORS**
and LEGAL UPDATE by
Real Estate Attorney LLOYD WILLIAMS
WEDNESDAY, JUNE 11, 2008
8:30AM registration & continental breakfast
9:00am to 11:00am Meeting

Starting this year, all election material will be sent to our members via email. If you do not receive this information (via email) by May 19th please contact the Association office at 831-464-2000. More details to follow.

Preventive Health Screenings at SCAOR Wednesday, June 4th at SCAOR



Stroke, Heart Disease & Cancer are the leading killers in the U.S. These screenings are designed to detect masses, stones, aneurysms, etc. with 100% safe ultrasound. If you have a family history of stroke, heart attack or cancer, Precision Ultrasound could save your life. Get a FREE 2-night vacation when you bring in someone and you both get a "Full Package" (worth up to \$560). Click [here](#) for complete package information and pricing. Appointments start at 9:00am. Call 760-327-6770 to schedule.



SCAOR Education Highlight **Fiscal Fitness: How to Prevent Mortgage Transmitted Diseases**

Friday, May 16th 11:30am-1:00pm at SCAOR
Cost \$10 SCAOR Members \$20 at the door & non-members

To register fax completed form to 831-464-2881 or call SCAOR at 831-464-2000
Avoid a serious case of the MTD's by getting Fiscally Fit! This seminar is designed for both real estate professionals and their clients. Proper mortgage planning can help you and your client make informed decisions that fit your goals.

Click [here](#) for registration form

COMING UP IN EDUCATION:

May 12th [MLS: Advanced CMA](#) 10:00am-12:00pm

May 13th [Housing Assistance Programs for REALTORS® and Lenders](#) 10:00am-12:00pm

May 28th [Effective Use of Email](#) 12:00pm-1:00pm

May 30th [How to Handle an Upside/Underwater Sale](#) 9:00am-12:30pm—3 DRE Credits!

[How to Analyze and Price Small Rental Properties](#) 1:00pm-4:30pm—3 DRE Credits

June 11th [Real Estate & the Use of Charitable Remainder Trusts](#) 2:00pm-4:00pm—1 DRE Credit

For a complete list of classes being offered at SCAOR click [here](#) or call SCAOR 831-464-2000



Green Tip for a Happy Mother's Day!



Most of the cut flowers we shower our mothers with on

Mother's Day are imported from Colombia, Ecuador and the Netherlands. While exotic presents from faraway lands are always a success with Mom, when it comes to flowers, you're better off picking local and organic blooms. Not only does transporting Mom's roses from Colombia to her kitchen table waste energy, but flower farmers abroad often have the leeway to spray their crop with pesticides banned in the U.S. for being associated with health hazards ranging from respiratory illness to cancer. Those chemicals certainly harm the health of the agricultural workers exposed to them, but they can also linger on petals, adding a toxic touch to the centerpiece. So don't forget to bring your mom flowers, if she likes them, but bring her a local bunch.



REMINDER:

To put a property on tour, it must first be listed in the MLS, with the date of the tour posted in the T1 or T2 field. This posting must be completed by 2pm on the Tuesday prior to the tour date. If not, your listing will not be on the toursheet.



OOPS!

The upcoming Housing Assistance Programs seminar is Tuesday May 13th from 10:00am-12:00pm, not May 16th as stated in the May issue of the *Inside Real Estate* monthly newsletter.

Suggestions? Comments?

Contact Karen Kirwan, Director of Education & Professional Services at 831-464-2000 or karen@scaor.org