

# SCCAR eScoop

May 17, 2012 - Vol. 3, Issue 168



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Let's Get Social



Be sure to 'like' our new [facebook page](#), it's easy!

SCCAR On The Go!  
[Download](#) our Free Mobile App

## Protect your Buyers, Sellers and Yourself from Being Sued

In next next week's disclosure course learn how to keep you & your clients out of jail! Guy Berry will teach you:



- Why poor disclosure is the #1 cause of litigation
- What "full" disclosure is and what it is not
- Why the TDS form is very dangerous
- How using Inspections, protects your seller
- What to do when a TDS is not required
- What to look for when you get the disclosures... And much, much more!

**Friday, May 25, 9 - 10:30 am** (corrected member price from previous email)

SCCAR Members **\$25** in advance, \$35 at the door. Register [online](#) or complete a [flier](#).

### Upcoming Education

**5/25/2012**

[Keep Your Clients out of Jail!](#)

To sign up online and for a complete list of classes, [click here](#).



**GeoDisclosure**  
Real Estate Disclosure Reports

Learn how you can become a [Signature Affiliate!](#)

## Reminder to Get Out the Vote on June 5th!

The following have been endorsed by LCRC Trustees based on the candidates understanding and support of REALTOR® issues and private property rights.



County Supervisor - District 1,

[John Leopold](#)

County Supervisor - District 2, [Zach Friend](#)

County Supervisor - District 5, [Bruce McPherson](#)

State Senate - District 17, [Bill Monning](#)

*Please note correction from Assembly Member to State Senate from the recent 'Important News' emailed you received.*

The LCRC Trustees urges every REALTOR® of SCCAR to [get out the vote](#) on June 5th.

## Upcoming Matrix Training

MLS Listings will be onsite to teach you how to get the

## Upcoming Events

**5/24/2012**  
[Tour & Marketing Meeting](#)

**6/15/2012**  
[SCCAR's General Membership Meeting & Election](#)



[It Matters to Homeownership!](#)

**New Office Hours:**  
**8 AM - 4:30 PM**  
**Mon. - Fri.**  
2525 Main St.,  
Soquel, CA

Ph: 831-464-2000  
Fax: 831-464-2881  
[www.mysccar.org](http://www.mysccar.org)

The SCCAR Office will be closed Monday, May 28 in observance of Memorial Day. We will re-open Tuesday, May 29 at 8:00 am.



most out of your MLS search application. Come in the morning to get the basics and return in the afternoon to become a master! Both classes are free but do require a reservation.



## Matrix Essentials

Friday, June 8, 10:30 - 12pm

## Mastering Matrix

Friday, June 8, 1-2:30 pm

To register call 831-464-2000 or send an email to [Leslie Flint](#).

## Get up to Date and Cast Your Vote

Cast your vote for the [2013 SCCAR Officers and Directors](#) and get up to date on what's happening at C.A.R., SCCAR and hear a legal update! Breakfast will be provided.



Our annual election and membership meeting is scheduled at SCCAR for **Friday, June 15, 2012 at 8:30 am.**

To make your reservation, click [here](#) to download a reservation form or call 831-464-2000. Complete details about this event can be found [here](#).

This event is free; however, a credit card is required to hold your seat. Breakfast reservations must be made by June 11, 2012.

*All members are welcome to attend, but only REALTOR® members can vote in the election.*

## Put MLS Data in the Palm of Your Hand

MLS Source, free to all MLSListings subscribers, is Northern California's only direct-from-the-MLS real estate App. Brought to you by MLSListings, it provides the most accurate, up to date, and comprehensive real estate listing data in Northern California.



It's fast, easy, and accurate and works on all smart devices. Download MLS Source now, for best results, using your mobile device, browse to: <http://mlssource.ikenex.com>

If you are unable to open any of the links visit our website at [www.mysccar.org](http://www.mysccar.org), call Andrea Harbert at 831-464-2000 or send an email to [andrea@mysccar.org](mailto:andrea@mysccar.org)

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