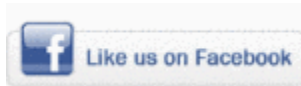
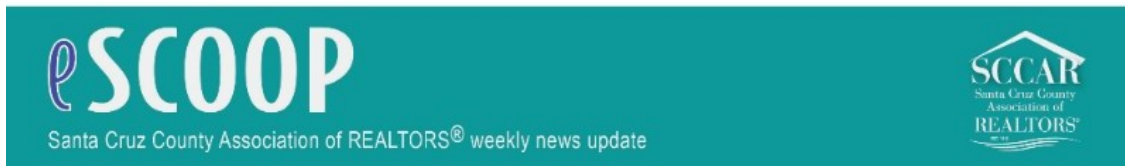


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May 18, 2017



MREP At Vino Prima on the Wharf!

Join fellow REALTORS® for excellent vino and fabulous views while getting some tips from seasoned REALTORS®! Solo agent or team agent? Learn the pros and cons from top producers Jayson Madani and Janet Romanowski, David Lyng Real Estate. Thursday, May 25, 5-7 pm. [RSVP by May 22!](#)



And the Winners Are...

Congratulations to our REACH Photo Contest winners, William Babcock, Keller Williams, Nick Trujillo, Premier Real Estate and Seabea Ghoph, Keller Williams. Thank you to everyone for their submissions, it was truly a tough choice! Check out the winning photos by picking up your free copy at SCCAR or [view the REACH online](#).

Negotiation Training for New Agents

As a newer agent you need the confidence to read the situation and make the best deal for your buyer or seller. C.A.R. Education offers two courses to help you close every sale successfully. [Negotiation Basics](#) (5/23) and [Advanced Negotiations](#) (5/24). These are LearnMyWay classes and are held online.



Lunch n' Learn: New Mortgage & Disclosure Updates

Join us for lunch on Wednesday, May 31 at 11:30 am to learn about, Strategic Bridge Loan Niches - 5 ways to stay ahead in the market, how you can make your offer as strong as an ALL CASH offer and natural hazards in our County that can affect your transaction. Speakers: Jim Black, American Pacific Mortgage and Julie Lynn, JCP-LGS Disclosures. [Register here](#)

Xplode is Coming to Silicon Valley!

Attend Xplode and gain valuable insight from industry leaders including Matt Fagioli, Kristi Kennelly, Matt Fowler and Tracy Weir. Ignite your real estate business in 2017! Get your pass for only \$29 until June 3rd. Event date is Monday, June 12 at the Santa Clara Convention Center. [Read more](#)



Tackling Desktop Technology

Learn basic computer skills to navigate through MLS software and mobile applications. This lab-focused class will start at the beginning with mouse techniques, navigation, screen captures, browsers, and general terminology. Monday, May 22, 10-11:30 AM. [Free with RSVP](#)

May MVP Offer

Sign up for the MVP eNewsletter to earn *How to Reach Millennials Through Instagram and Snapchat* Webinar from MVP. [Act Now](#)

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