



THE SCCAR eSCOOP

May 21, 2014



The SCCAR office will be closing at 3 pm on Friday, May 23 and Monday, May 26 in observance of Memorial Day. We will re-open Tuesday, May 27 at 8 am.

Free Member Update Event Next Week!

Get informed about current issues and trends from C.A.R. and NAR that effect the real estate industry at SCCAR's quarterly membership update meeting. This free event will also feature a brief legal update from leading real estate attorney, Dave Hamerslough. Refreshments provided.

[Read more](#)

Summer Salsa BBQ June 4th

Enjoy mouthwatering BBQ, cool margaritas, homemade treats and excellent networking at our annual member BBQ . This year's theme is Summer Salsa and will feature live salsa music from local band Broken English and a 50/50 cash raffle.

Have a favorite recipe you want to show off? Register to enter our [Baking Contest!](#)

[Read more](#)

Save the Date for a Groovy Golf Tourney

Join us for an outta sight 70's themed day of golf, friendship, laughs, games, music and Awards Dinner. This year's Charity Golf Tournament will be at DeLaveaga Golf Course on August 22, 2014. Save the date and gather your foursome!

In This Issue

- [Free Member Update Event](#)
- [Summer Salsa BBQ June 4](#)
- [Groovy Golf Tourney](#)
- [Home Mortgage Lending: The New Normal](#)
- ["Understanding Today's Home Buyer" Webinar](#)

Quick Links

- www.mysccar.org
- [Events & Education Calendar](#)
- [Thursday Tour Marketing Meetings](#)
- [Advertise in the eScoop](#)



2014 Corporate Sponsor

Home Mortgage Lending: The New Normal

Learn the role that mortgage bankers have in real estate today including: what is the mortgage banker's role in a purchase, why do deals blow up, what makes one lender different from another, typical timelines & basic guidelines and pre-qualification vs. pre-approval. This course will be held Friday, June 10 from 10 am - 12 pm.

[Read more](#)

New Property Disclosure Brochure

The "Property Disclosures: What You Need to know" brochure is a quick and handy guide that covers "Seller Property Condition Disclosure", "Steps to Limit Liability", "Remedies for Failure to Disclose", an index on red tag/environmental problems and much more. On sale now in the SCCAR Store while supplies last.

May MVP Action

Contribute marketing ideas for an ebook from realtor.com® by May 31 and earn a \$50 coupon off Move, Inc. products, a FREE webinar and a copy of the ebook you contributed to upon completion.

[Take Action Now](#)

"Understanding Today's Home Buyer" Webinar

Learn how to communicate more effectively with your clients, understand how consumers chose their agent, improve your value proposition, and maximize your social networking and internet profiles on Thursday, May 29 from 2 - 3 pm pst.

[Read more](#)



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