

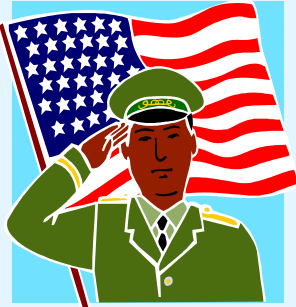


The SCAOR e-Scoop

Volume 1
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May 9, 2008

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SCAOR OFFICE HOURS
8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00am-10:30am for a staff meeting



SCAOR will be closed on Monday, May 26th in observance of Memorial Day. We will reopen our doors on Tuesday May 27th at 8:00am.

The staff at SCAOR wish to extend a big thank you to our local firefighters and volunteers battling the Summit fire. Our hearts go out to those who have been effected by this terrible event.

SCAOR OFFICE LIAISON MEETING!

The SCAOR Office Liaison Committee will be meeting on Monday, June 16th from 2:00-4:00pm at the SCAOR office, 2525 Main Street in Soquel. In addition to the various avenues SCAOR currently has in place to disseminate information to all of our members, the Office Liaison Committee was established to assist in distributing the time sensitive information that emanates from the C.A.R. state meetings directly back to the individual brokerage firms in a timely manner.



As an Office Liaison, your key responsibility would be to take this information back to your office to be shared with your colleagues. The Office Liaison Committee meets only three times a year following each C.A.R. Business meeting.

If you are interested in being a part of this committee please contact Karen Kirwan at karen@scaor.org or 831-464-2000.

ANNUAL ELECTION OF 2009 SCAOR OFFICERS & DIRECTORS

*and legal update by Real Estate Attorney
LLOYD WILLIAMS*

Wednesday, June 11, 2008

8:30AM registration
& continental breakfast
9:00am to 11:00am Meeting

Click [here](#) for details

Economic & Housing Market Outlook Member Luncheon

*Presented by C.A.R. Deputy Chief Economist
Robert A. Kleinhenz, Ph.D.*

Friday, June 27, 2008

11:30am-1:00pm
at the Best Western Seacliff Inn
7500 Old Dominion Way, Aptos, CA

Click [here](#) for details

Sponsorship Opportunities Available.
Contact Julie Ziemelis at 831-464-2000

SCAOR Education Highlight

Real Estate & the Use of Charitable Remainder Trusts to Save Taxes

Wednesday, June 11th 2:00pm-3:00pm

Cost: FREE (pre-registration required)

DRE Approved 1hr Consumer Protection

Learn about the role of Charitable Remainder Trusts in real estate planning and transactions to eliminate capital gains taxes and depreciation recapture on high end real estate; Reduce current income taxes; Reduce estate taxes; Generate a lifetime stream of income; Provide protection against creditors; Benefit a public charity.

Click [here](#) for details



Also Coming Up in Education:

May 28th [Effective Use of Outlook Email](#) 12:00pm-1:00pm

May 30th [Dennis McKenzie's Short Sale/Foreclosure Workshop](#) 9:00am-12:30pm

May 30th [How to Analyze and Price Rental Properties](#) 1:00p4:30pm—Only \$35 until 5/29

June 17th [License Renewal Review & Testing for Salesperson & Broker-Only \\$65!!!](#)

This class is for both First-Time renewals & Subsequent renewals

June 18th [What does the C.A.R. Residential Purchase Contract Really Say?](#) 1:00pm-4:30pm

June 20th MLS Training: [Listing Management](#) 10:00am-12:00pm

Green Tip of the Week

Composting is the controlled decomposition of organic materials. It's a rewarding way to

recycle your yard and kitchen wastes into a valuable, nutrient rich, sweet-smelling soil amendment. There are probably as many ways to compost as there are creative people composting! We hope this information will help Santa Cruz County households, schools, and businesses achieve their unique composting goals. Pass it on to your clients!

- ⇒ Composting saves you money by lowering garbage bills and replacing the need for commercial soil amendments and fertilizers.
- ⇒ Composting benefits your garden and container plants by improving the fertility and health of your soil. Plants grown in healthy soil are more resistant to pests and diseases. As a mulch, compost suppresses weeds and reduces the need for pest controls and sprays.
- ⇒ Composting saves water by helping the soil hold moisture, reducing evaporation and water runoff. Using compost as mulch also benefit plants by keeping roots cooler.
- ⇒ Composting helps the environment by recycling valuable organic resources and extending the lifetime of our landfills.

The County of Santa Cruz offers many resources and services to start and maintain successful composting systems. To find out more click [here](#) or go to www.compostsantacruzcounty.org.



Suggestions? Comments?

Contact Karen Kirwan, Director of Education & Professional Services at 831-464-2000 or karen@scaor.org