

SCCAR eScoop

May 23, 2012 - Vol. 3, Issue 169



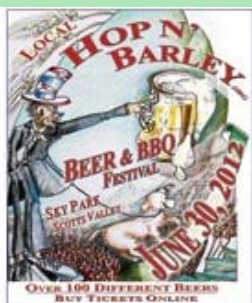
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Let's Get Social



Be sure to 'like' our new [facebook page](#), it's easy!

SCCAR On The Go!
[Download](#) our Free Mobile App

Upcoming Education

5/25/2012
[Keep Your Clients out of Jail!](#)

6/6/2012
[Twitter, Google+ & Pinterest](#)

6/8/2012
[Matrix Training](#)

To sign up online and

Disclosure Course Deadline is Today! *Learn how to Protect your Buyers, Sellers and Yourself from Being Sued*

In Friday's disclosure course learn how to keep you & your clients out of jail with Guy Berry who will teach you:

- Why poor disclosure is the #1 cause of litigation
- What "full" disclosure is and what it is not
- Why the TDS form is very dangerous
- How using Inspections, protects your seller
- What to do when a TDS is not required
- What to look for when you get the disclosures... And much, much more!



Friday, May 25, 9 - 10:30 am

SCCAR Members \$30 in advance, \$40 at the door.
Register [online](#) or complete a [flier](#).

About the instructor:

Guy Berry is a much sought after real estate trainer and workshop leader. Unlike most trainers in the industry who teach sales techniques, Guy's classes emphasize the technical, contract, legal and risk management sides of the business.

Twitter, Google+ & Pinterest can Help REALTORS®

Learn how these 3 social media networks can help REALTORS® gain a marketing advantage. This course will give you an overview of these networks and their key features, time saving tips and examples of how REALTORS® are using these networks successfully.



Wednesday, June 6, 9:30 - 12:30 AM

SCCAR Office

Instructor: Karen Kefauver, Social Media Consultant

\$10 SCCAR Members in advance,

\$15 SCCAR Members at the door

for a complete list of classes, [click here](#).



GeoDisclosure
Real Estate Disclosure Reports

Learn how you can become a [Signature Affiliate!](#)

Upcoming Events

5/24/2012
[Tour & Marketing Meeting](#)

6/15/2012
[SCCAR's General Membership Meeting & Election](#)



[It Matters to Homeownership!](#)

SCCAR Office Hours:
8 AM - 4:30 PM
Mon. - Fri.
2525 Main St.,
Soquel, CA

Ph: 831-464-2000
Fax: 831-464-2881
www.mysccar.org

The SCCAR Office will be closed Monday, May 28 in observance of Memorial Day. We will re-open Tuesday, May 29 at 8:00 am.

To register, [download](#) and complete a course flier or call 831-464-2000.

Get up to Date and Cast Your Vote

Cast your vote for the [2013 SCCAR Officers and Directors](#) and get up to date on what's happening at C.A.R., SCCAR and hear a legal update! Breakfast will be provided.



Our annual election and membership meeting is scheduled at SCCAR for **Friday, June 15, 2012 at 8:30 am.**

To make your reservation, click [here](#) to download a reservation form or call 831-464-2000. Complete details about this event can be found [here](#).

This event is free; however, a credit card is required to hold your seat. Breakfast reservations must be made by June 11, 2012.

All members are welcome to attend, but only REALTOR® members can vote in the election.

June Matrix Training

MLS Listings will be onsite to teach you how to get the most out of your MLS search application. Come in the morning to get the basics and return in the afternoon to become a master! Both classes are free but do require a reservation.



Matrix Essentials

Friday, June 8, 10:30 - 12pm

Mastering Matrix

Friday, June 8, 1-2:30 pm

To register call 831-464-2000 or send an email to [Leslie Flint](mailto:Leslie.Flint).

If you are unable to open any of the links visit our website at www.mysccar.org, call Andrea Harbert at 831-464-2000 or send an email to andrea@mysccar.org



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