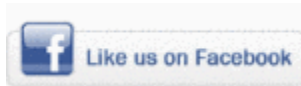


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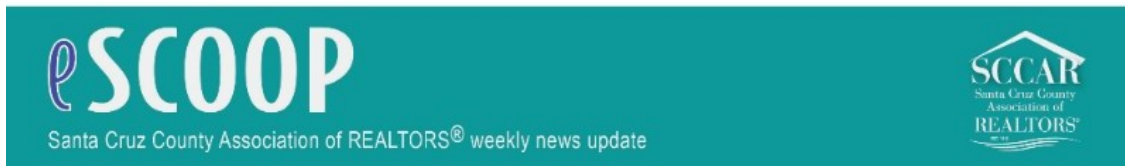
Past Issues

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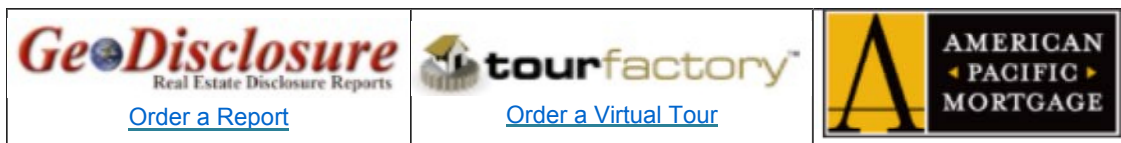
May 24, 2017



The SCCAR office will be closed Monday, May 29 in observance of Memorial Day. We will re-open the following day at 8 AM.

Stay Ahead of the Market!

Join us for lunch and learn about strategic bridge loan niches, five ways to stay ahead in the market, how you can make your offer as strong as an ALL CASH offer and get to know the natural hazards of Santa Cruz County and how they can affect your transaction. Wednesday, May 31, 11:30 am – 1 pm. [Save your seat!](#)



Learn the RPA-CA Contract

Whether you are new to the business or find yourself on automatic pilot when filling out the Residential Purchase Agreement (RPA-CA) contract, now may be the time to really understand what you are having your client sign. Friday, June 16, 9 am - 12 pm. [Read more](#)

BBQ Bash at SCCAR!

Hot BBQ, cool drinks, tasty homemade treats and live music from “Mabie, Mabie NOT” will greet you at our annual Spring Fling BBQ Bash being held on Wed., June 7, 11 am - 2 pm! This annual networking event is always a fun filled afternoon with great food and conversation. Also featured is a 50/50 cash raffle! Be sure to join us for the fun! **Tickets are only \$5 in advance!** [Get Yours Today!](#)



Attention all Bakers!

One of the highlights of our Spring Fling BBQ Bash is our baking contest. Share your favorite recipe and be entered to win cash prizes! Deadline for entry is June 2. Download an entry form [here](#).

Let's Get REAL

A lot goes into buying and selling a home, and who knows that better than a California REALTOR®? While every home is different, some things are always true. As a REALTOR®, you're the expert, and to help demonstrate that, C.A.R. has created some simple buying, selling, and staging dos and don'ts for you to share. Check them out, personalize one of ours, or even customize one of your own. [Read more](#)



Learn What's New in Local Water Issues

The fourth in our SCCP series will educate you on long range water availability issues; minimum requirements for water availability; requirements and options for well; leach fields; septic options; sewage disposal/treatment issues that we will be facing in the future; current setbacks for septic or building from waterways and desalination plant update. This class can be taken independent of the series for \$20.

Class date: Friday, May 26. [Read more](#)

Xplode is Coming to Silicon Valley!

Attend Xplode and gain valuable insight from industry leaders including Matt Fagioli, Kristi Kennelly, Matt Fowler and Tracy Weir. Ignite your real estate business in 2017! Get your pass for only \$29 until June 3rd. Event date is Monday, June 12 at the Santa Clara Convention Center. [Read more](#)

Wake Up with SCCAR!

Network with fellow members, hear the latest tidbits related to your industry, market your listings and hear a one minute mortgage update and so much more, all within 30 minutes at our weekly Tour Marketing Meetings. Meetings are held every Thursday (excluding holidays) from 8:30 - 9 am.

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