



# The SCAOR e-Scoop

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[www.scaor.org](http://www.scaor.org)

**SCAOR OFFICE HOURS**  
8:00am to 5:00pm Monday-Friday  
Every Thursday the office is closed from  
9:00am-10:30am for a staff meeting

**SCAOR WILL BE  
CLOSED FROM  
12-2pm on  
MONDAY, June 2nd**



## Santa Cruz Association of REALTORS®

### Invites You to Play in our

### 21st Annual Charity

### Classic Golf Tournament

### at De Laveaga Golf Course

### Friday, July 18, 2008

11:30am Registration

1:00pm Shotgun Start

6:30pm Awards Dinner

#### SPONSORSHIP OPPORTUNITIES AVAILABLE!

\$225 Hole Sponsorship  
includes a t-sign with  
your company's logo and  
a chance to mingle with  
144 players  
For more info contact  
Julie at 831-464-2000

Click [here](#) for all the  
details & to register

### ***Great Raffle & Tee Prizes!!***

*All proceeds to benefit a SCAOR local charity and  
the SCAOR Housing Foundation*

## SCAOR Education Highlight

### License Renewal & Review For Salesperson & Broker

### First Time & Subsequent Renewals

Tuesday, June 17th 1:00pm-4:30pm

Cost: \$65 (pre-registration required)

Click [here](#) for more info and to register

This is the Quickest and Easiest Renewal Course! Includes review materials to prepare you for your OPEN BOOK True/False exams. Test for the 5 mandated courses (Ethics, Agency, Fair Housing, Trust Fund & Risk Management) in class. Those students needing the additional 30 hours can test online after the seminar. We offer a "No-Pass,

**WHY WAIT?  
RENEW NOW!  
CONVENIENT!  
EASY!  
FUN!**



**Preventive Health Screenings at SCAOR**  
**Wednesday, June 4th at SCAOR**

Stroke, Heart Disease & Cancer are the leading killers in the U.S. These screenings are designed to detect masses, stones, aneurysms, etc. with 100% safe ultrasound. If you have a family history of stroke, heart attack or cancer, Precision Ultrasound could save your life. Get a FREE 2-night vacation when you bring in someone and you both get a "Full Package" (worth up to \$560). Click [here](#) for complete package information and pricing. Appointments start at 9:00am. Call 760-327-6770 to schedule.

**ANNUAL ELECTION OF 2009 SCAOR OFFICERS & DIRECTORS**

*and legal update by Real Estate Attorney*  
*LLOYD WILLIAMS*

**Wednesday, June 11, 2008**

8:30am registration  
& continental breakfast  
9:00am to 11:00am Meeting

Click [here](#) for details

**SCAOR WANTS TO KNOW WHAT YOU HAVE TO SAY!**

We appreciate all feedback we receive from our members concerning the benefits SCAOR offers. One of those benefits is our monthly printed newsletter, *Inside Real Estate*. In order to ascertain the effectiveness of this communication tool we are asking that you participate in a brief survey. At the end of the survey you will be offered an opportunity to submit your name into a drawing for a chance to win a gift certificate to a local restaurant. All responses will remain anonymous and used for SCAOR planning and assessment purposes only. We sincerely appreciate your participation.

***CLICK [HERE](#) TO BEGIN SURVEY***

Can't open the link? Simply copy and paste the URL address below directly into your browser  
<http://www.zoomerang.com/Survey/?p=WEB227VGS6GVY>

**Look what else is coming up at SCAOR:**

**Click on link for more information about the event or class**

June 11th [Real Estate and the Use of Charitable Remainder Trusts to Save Taxes](#) 2:00-3:00pm

June 16th [Office Liaison Meeting](#) 2:00-4:00pm Call Karen Kirwan at 831-464-2000 for more info

June 18th [What does the C.A.R. Residential Purchase Contract Really Say?](#) 1:00-4:30pm

June 20th [MLS Training: Listing Management](#) 10:00am-12:00pm

June 25th [Managing your Outlook Calendar](#) 12:00-1:00pm

June 27th [Economic & Housing Market Outlook Member Luncheon](#) 11:30am-1:00pm

For a complete list of classes being offered at SCAOR click [here](#).



**Green Tip of the Week: DIM AND DIMMER**

Install dimmer switches where dimmed lighting makes sense, like the dining room or the hall ways. Any light bulb dimmed by 25 percent (including incandescent) will use roughly 20 per cent less energy. Dimming one 75 watt incandescent by 25 percent for only 4 hours a day will save 30 pounds of carbon over the course of the year. Start dimming around the house and watch the savings add up!

Save even more money with dimmable CFL's (compact florescent light bulbs), which last up 10 times longer and use 75 percent less energy than incandescent bulbs.

## **Suggestions? Comments?**

Contact Karen Kirwan, Director of Education & Professional Services at 831-464-2000 or [karen@scaor.org](mailto:karen@scaor.org)