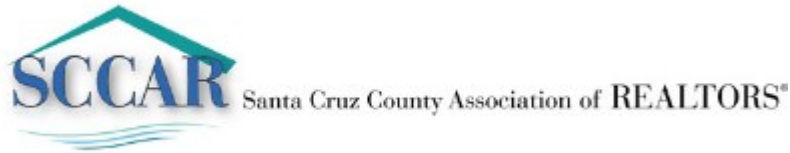


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June 12, 2019



Flip This House! Buy, Renovate, Resell!

Learn how to maximize results for your clients through property renovation (either pre-sale for higher proceeds or post-purchase as a flip) and analyze renovation projects like a pro. Class date: Monday, June 17 at 9:30 am. [Register today!](#)

Affordable Housing Seminar

Learn all about affordable housing & first time home buyer programs in our County! This is an SCCP class that can be taken independent of the series and will discuss: programs currently available, how to get qualified, what programs work together and different lending guidelines for mobile home parks. Class date: Friday, June 28, 9:30 am. [Register online](#)

Listing Do's and Dont's

A top panel of experts will give you the skinny on their unique brand of best practices when handling listings! Speakers: Robert Aldana, Keller Williams Realty - SC, Diane Pereira, Bailey Properties. Janet Romanowski, David Lyng Real Estate and Jessica Wallace, Coldwell Banker. Class date: Wednesday, June 19 at 9:30 am. [Register online](#)

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TWO FREE MLS CLASSES

Learn the essentials of [Matrix](#) and how to utilize your [MLS toolset](#) on Wednesday, June 26. Both classes are free with RSVP.

Beer Social & Tour Poker Run

Come play Tour Poker and bring your best hand to the Beer Mule for a prize! Top Three Winners will be Awarded at 5 pm! Pick up a game card at the 6/20 tour meeting, go to as many participating homes on broker tour then stop in for a refreshment at Beer Mule in Watsonville. Network and check out the new hot spot! The member with the best "hand" wins! [Read more](#)

Scotts Valley Sign Ordinance Enforcement

The Scotts Valley Police Department would like to remind REALTORS of an existing City Ordinance that prohibits the placement of "open house" real-estate signs within the City of Scotts Valley. [Read the ordinance here.](#)

GeoDisclosure
Order a Report



Get a **\$500 Visa Gift Card!** **Buy or Refi Your Home** Finance with us and receive a gift card for your first home improvement project! **Bay Federal CREDIT UNION** **HOME LOANS** Federally Insured by NCUA. Equal Housing Lender.

Lender & REALTOR Listening Session

The City of Watsonville, Community Development Department, Housing Division, will be hosting a Lender and Realtor listening session Friday, June 14, 9 - 10 am in the Community Room (275 Main St, Top Floor Watsonville). The session will serve as an opportunity for our Housing team to hear from our local housing industry professionals and help inform our housing program improvements in the future. For information, call the Housing Program at (831) 768-3080 or email carlos.landaverri@cityofwatsonville.org.



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