

# The SCCAR eScoop

June 13, 2012 - Vol. 3, Issue 172



**Tour Marketing Meeting tomorrow, June 14 @ 8:30 am - Win Your Lunch Money!**

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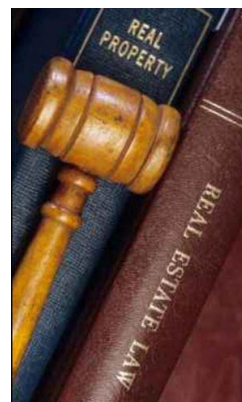
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## FREE Breakfast & Legal Update *This Friday!*

Join us for breakfast this Friday, June 15th and cast your vote for the [2013 SCCAR Officers and Directors](#). After the election, get the latest on C.A.R., SCCAR and hear a legal update from Association Attorney, Lloyd Williams.



Our annual election and membership meeting is scheduled at SCCAR for **this Friday, June 15, 2012 at 8:30 am.**

To make your reservation, click [here](#) to download a reservation form or call 831-464-2000. Complete details about this event can be found [here](#).

This event is free; however, a credit card is required to hold your seat. Breakfast reservations must be made by tomorrow, June 14, 2012!

*All members are welcome to attend, but only REALTOR® members can vote in the election.*



### Upcoming Education

**Wed., June 27**  
[MLS CMA Training](#)

**Friday, June 29**  
[Learn about the new RPA-CA contract](#)

To sign up online and for a complete list of classes, [click here](#).



## What Does the NEW Purchase Contract REALLY Say?

This course will help you identify areas that get agents and clients into legal trouble, teach you how to correctly explain the most difficult paragraphs and how to write an effective counter offer and show you how to use the contract to pick up buyers and get more listings.



**Friday, June 29**  
**9 - 11:30 am, SCCAR Office**  
\$20 SCCAR Members in advance, \$25 at the door  
Register [online](#), download a [flier](#) or call 831-464-2000.

Learn how you can become a [Signature Affiliate!](#)

### Upcoming Events

**6/14/2012**  
[Tour & Marketing Meeting](#)

**6/15/2012**  
[SCCAR's General Membership Meeting & Election](#)

**7/11/2012**  
Join us for [Breakfast with the Mayors!](#)



[Sat. & Sun. July 28-29](#)

**SCCAR Office Hours:**  
8 AM - 4:30 PM  
Mon. - Fri.  
2525 Main St.,  
Soquel, CA

SCCAR will be closed Wednesday, July 4th and will re-open Thursday, July 5th at 8 am.

Ph: 831-464-2000  
Fax: 831-464-2881  
[www.mysccar.org](http://www.mysccar.org)  
[www.facebook.com/mysccar](http://www.facebook.com/mysccar)

## MLS Tour Tip

When entering your listing on the MLS be sure the Area field populates with the correct area number. If it populates with 0 or 'under review' your property will not show up on the SCCAR tour sheet. Please contact the MLS at 800-546-5657 if this occurs.



## Important Changes to zipForm® 6 Standard

Effective June 19, REALTORS® who use zipForm® 6 Standard (desktop) will be required to connect to the internet every 90 days so the program can check their membership. If a user doesn't connect to the internet or is found to be an inactive REALTOR®, zipForm® 6 Standard will be locked and will tell the user to contact their local association to reinstate their membership.



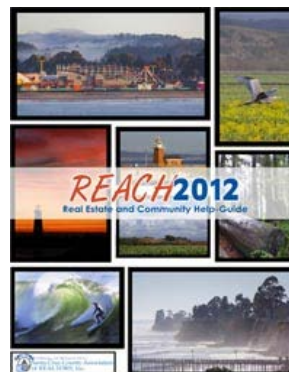
This new requirement will not affect zipForm® 6 Professional users because their membership is verified each time that they log in through [www.car.org](http://www.car.org).

For more information, visit <http://www.car.org/tools/zipForm6/memberverify>.

## REACH 2012 Has Arrived!

SCCAR's annual Real Estate and Community Help-Guide\* is hot off the presses and available at the SCCAR Office. On your next visit, please be sure to pick up your copy.

Congratulations to Dan Sedenquist, Team Sedenquist and Randy Brown, Coldwell Banker Residential Brokerage for winning our cover photo contest!



*\* Please be aware that the content of the REACH is updated as of March 2012.*

If you are unable to open any of the links visit our website at [www.mysccar.org](http://www.mysccar.org), call Andrea Harbert at 831-464-2000 or send an email to [andrea@mysccar.org](mailto:andrea@mysccar.org)

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