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The SCAOR e-Scoop

OFFICE HOURS

8:00am to 5:00pm Monday-Friday
Every Thursday the office is closed from
9:00-10:30am for a staff meeting

Questions? Concerns? Contact Karen Kirwan
at 831-464-2000 or karen@scaor.org



Volume 1
Issue 11
June 20, 2008

Economic & Housing Market Outlook Member Luncheon

with C.A.R. Deputy Chief Economist, Robert A. Kleinhenz, Ph.D.
Friday, June 27, 2008 11:30am-1:00pm
Seats are going fast!!! Click [here](#) for more info

Thank you to Blue Adobe Mortgage for sponsoring this event

Calling all Golfers!

SCAOR Charity Golf Tournament
July 18th at De Laveaga Golf Course.
Click [here](#) to play!

Thank you to sponsors of this event:

Old Republic Title Company; Bay Federal Credit Union
Blue Adobe Mortgage; and First Horizon Home Loans
Additional sponsorship opportunities available!
Call Julie at 831-464-2000

SCAOR Education Highlight

Why Government Loans are HOT-HOT-HOT!

Tuesday, July 1st 12:00pm-1:30pm

\$10 SCAOR Members \$25 at the door & non-members

Exciting changes for FHA, VA and CalHFA Programs! With the current real estate loan meltdown, Government loans are becoming the "go to" loan of choice for loan officers and REALTORS®. Attend this seminar to find out about increased loan limits in Santa Cruz & Monterey County; Lower down payments; No down payments; CalHFA for first-time homebuyers; and more!



Look what else is coming up at SCAOR: Click on the link for more information about the event or class

June 23rd Office Liaison Meeting 2:00-4:00pm at SCAOR

July 29th [License Renewal Review & Testing—NEW DATE](#)

June 20th MLS Training: [Listing Management](#)

June 25th [Managing your Outlook Calendar](#)

July 1st [FHA, VA, and CalHFA Programs—Just Added!!](#)

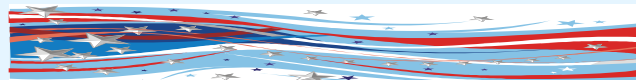
July 2nd [Intro to Property Mgmt -Dealing with Tenancy](#)

July 9th [e-Pro Workshop—FREE](#)

July 21st [WINForms Training—JUST ADDED!!](#)

August 15th [HOA Workshop—JUST ADDED!!](#)

For a complete list of classes click [here](#).



In observance of
Independence Day,
SCAOR will be closed on
Friday, July 4th.

Booth Sponsors Needed For "A Taste of Santa Cruz"

Get involved with one of the most successful community fundraisers in Santa Cruz County! The 4th Annual "A Taste of Santa Cruz" is slated for November 13th at the Coconut Grove and we are currently looking for booth sponsors! The Booth Kick-Off Event, is June 30th at 10:00 am and you are invited to come that day and pick your booth from the show floor. Payment for your booth must be received at that time. For more information about purchasing a booth and/or becoming a sponsor click [here](#) for registration information and a map of the event. This event draws nearly 800 attendees every year and exposes you and your company to the community. Call Julie Ziemelis at 464-2000 or email Julie@scaor.org for more information!

Green Tip of the Week: FUEL WHEN IT'S COOL

Cut down on gas emissions, which fill the air we breathe with ozone (smog) and contribute to global warming, simply by avoiding buying gas during the heat of the day, since heat increases evaporation. Know that gasoline smell when you drive into a station? That's the smell of gas emissions escaping from your tank, the other cars' tanks and the pumps as everyone fills up. So breathe easier: fill up either early in the morning or late in the evening when the temperature is cooler.

