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## The SCAOR e-Scoop

### OFFICE HOURS

8:00am to 5:00pm Monday-Friday  
Every Thursday the office is closed from  
9:00-10:30am for a staff meeting

Questions? Concerns? Contact Karen Kirwan  
at 831-464-2000 or [karen@scaor.org](mailto:karen@scaor.org)



Volume 1  
Issue 14  
July 10, 2008

**Calling all Golfers!** Click [here](#) to play!  
SCAOR's 21st Annual Charity Golf Tournament will be teeing off on July 18th at De Laveaga Golf Course. Fee options available \$110 (includes 18 holes of golf, cart, putting contest & lunch) \$140 (includes 18 holes of golf, cart, putting contest, & Awards dinner). Additional dinners available for \$37 per person.  
**SCAOR office closing at 11:00am the day of the tournament**

Economic & Housing Outlook presentation by Robert Kleinhenz now available. Click [here](#) or go to [www.scaor.org](http://www.scaor.org)



## SCAOR Education Highlight Risks, Pitfalls, & Resolutions in Selling Condominiums

Instructor: Jacquie Berry

Friday, August 15th 1:00pm-3:00pm

Cost: \$10 SCAOR Members \$25 at the door & non-members

If you are listing or selling homes in condominium, planned developments, or any type of common interest development (CID) or interested in selling or listing the above and do not understand the risks and pitfalls associated with requesting, receiving, and reviewing the required disclosure documents then this is the class for you! Topics covered: Civil codes governing disclosures; The REALTOR® role; Title/Escrow; HOA; Sellers & Buyers in the transaction, and more! Click [here](#) for more info



### Green Tip of the Week: Insect & Mosquito Repellents

Bug sprays with the chemical DEET can give you headaches and could cause more severe, long-term health problems, as can clothing treated with the synthetic pesticide permethrin.

And, with the wide array of plant-based repellents on the market now, those harmful chemicals are unnecessary--unless you're traveling to an area where serious insect-borne diseases are a real threat.

#### What To Look For: Active Ingredients

For most of your backyard barbecues and hiking trips, you can keep mosquitoes, ticks and other biting insects at bay with products containing **plant oils**, such as geranium, citronella, tea tree, catnip, marigold, lemon balm, lavender and peppermint; **oil of lemon eucalyptus**, recommended by the Centers for Disease Control and Prevention (CDC); or **picaridin**, also recommended by the CDC and considered just as effective as DEET on mosquitoes found in the U.S.

But don't stop at the sprays. Mosquitoes and, to a certain extent, ticks can be eliminated from their hiding places and breeding grounds with proper lawn maintenance. You can also try **mosquito dunks**, which are small disks that slowly release bacteria that will kill bugs upon ingestion.

**A final note:** Avoid products that combine sunscreen with insect repellent. Sunscreen should be applied copiously and often, whereas insect repellents should only be reapplied as needed.



### Northern California CRS Chapter Educational/Networking Session AUGUST 1, 2008

Only 1 week left for Early Bird Registration  
Learn about blogging for business success and about the Chapter's exclusive blog network  
CLICK [HERE](#) FOR MORE INFO OR TO REGISTER

### Coming Up at SCAOR!

July 21st [WINForms Online](#)—Filling Fast!  
July 23rd & 25th New Member Orientation  
July 29th [License Renewal Review & Testing](#)  
Aug. 20th [Gaining Mind over Market](#)—NEW!  
Aug. 21-22/25-27 [CCIM CI101 Financial Analysis for Commercial Investment Real Estate](#)

For a complete list of classes click [here](#).