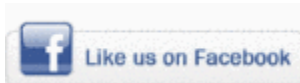


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July 11, 2019



Line Up Your Go-to Transaction Partners

MREP has gathered all the trades and affiliates you'll need to provide your clients with superior service. Come and see who we feel are go-to folks that get it done! Raffle Prize Giveaway!

Event date: Thursday, July 25, 4 pm @ Beer Thirty. [RSVP today!](#)

Countywide Open House Weekend Happening in August

Mark your calendars for Saturday and Sunday, August 18 & 19, 2018 and join REALTORS® across Santa Cruz County for the grandest Open House Weekend event of the year! The weekend is organized to unite REALTORS® as they host over 100 open houses while engaging consumers on the benefits of homeownership and bringing buyers and sellers together. [More info](#)

Go Beyond the Basics of Matrix

This is an intermediate class that will focus on searching with maps, customizing data results to

meet your specific needs, and communicating your findings to your client. Class date: Friday, July 26 at 10 am. [Read more](#)

What is the Future of Real Estate Brokerage?

Despite the constant buzz surrounding technology and its impact on the industry, it is unlikely it will replace the roll of a trusted real estate advisor. [Here's why](#)

Do You Want to be a Leader?

Do you aspire to a leadership position with your local or state REALTOR Association? Or perhaps you're already on a leadership path. If so, you want to be sure to participate in the REALTOR Leadership Program (RLP) courses! Courses are held on Wednesday, September 4 at SCCAR. [Learn more](#)



What's the Secret to Earning more Money in Real Estate?

Attending the 2019 REALTORS® Conference & Expo, Nov. 8-11 in San Francisco, CA. Attendees make two times the average real estate income, so you'll have the chance to network with some of the most successful pros in the industry! [Read more](#)

Learn to Manage Your Listings in Matrix

Listings are hard to come by so when you do get them, it's important that you know how to add them to the MLS correctly. This course will teach you how to add and update your listings on the MLSListings platform. You will also get a refresher in how to stay out of trouble and get support. Class date: Friday, July 26 at 1 pm. [Read more](#)





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