

## OFFICE HOURS

8:00am to 5:00pm Monday-Friday  
Every Thursday the office is closed from  
9:00-10:30am for a staff meeting

# The SCAOR eScoop

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If you are unable to open any of the links visit our website at [www.scaor.org](http://www.scaor.org)  
or call Karen Kirwan at 831-464-2000 or [kkirwan@scaor.org](mailto:kkirwan@scaor.org)  
Click [here](#) for a pdf version of this week's eScoop

Volume 2  
Issue 30  
July 30, 2009

## Summit 2009

Join us for lunch on at the Seascape Golf Club on August 21st from 11:30am-2:00pm. Tickets are \$20 in advance \$40 at the door. Industry giants from the Nation's Capitol to the County will share their insights and knowledge into the issues facing real estate professionals today.

### Guest Speakers Include:

Lawrence Yun

*Senior Vice President and Chief Economist  
National Association of REALTORS®;*

Joel Singer

*Vice President California Association of REALTORS®*

Jeff Davi

*Commissioner, California Department of Real Estate  
and*

Fred Keeley

*Santa Cruz County Treasurer*

**This is a not to be missed event and will sell out.**

To reserve your seat contact Karen Kirwan at 831-464-2000 or complete the [registration form](#) and fax to 831-464-2881.

## Coming Soon

- August 7th [Clarus MarketMetrics & Investor](#) 9am & 11am  
August 12th [Become a Commissioned Notary](#) 8:30am-5:00pm  
August 14th [MLS Matrix Essentials](#) 10:00-11:30am  
[MLS Matrix Masters](#) 1:00-2:30pm  
August 24th [MLS Matrix Essentials](#) 10:00-11:30am  
[MLS Essentials of Realist](#) 1:00-2:30pm



Click [here](#) for  
**Santa Cruz County Market Statistics**



## SCAOR's 2009 Housing Expo is Coming Soon!

SCAOR is currently seeking sponsors and exhibitors for this fantastic annual event that will be held on September 19, 2009 at Twin Lakes Church in Aptos. This third annual event is free to the public and will educate local consumers about the ins and outs of home buying, investing, "greening" their homes and foreclosure avoidance. Don't miss this opportunity To expose your business to this great audience.

Click [here](#) for more information or contact Andrea at 831-464-2000.



Eager to meet and mingle while enjoying some tasty wines? Then plan to attend the **2nd Annual Sip of Summer** at the Bargetto Winery on August 11th. Tickets are only \$10.00 (in advance) and you will enjoy one full pour of Bargetto's best, light appetizers and live music. This is a great after work meet and greet. To purchase tickets please contact Andrea at 831-464-2000.

### NEWS From Washington

#### New "Reg. Z" Tomorrow: Deals Could Slow

New Truth in Lending Act (TILA) federal disclosure [rules for lenders take effect](#) tomorrow, July 30, and closings could take longer as a result. The [changes](#) to "Reg. Z" add borrower review periods and require lenders to notify borrowers of any annual percentage rate (APR) changes of more than 0.125 percent. Borrowers then get an additional review period. For more info contact Jeff Lischer, [jlischer@realtors.org](mailto:jlischer@realtors.org), 202/383-1117.