



Monday, August 10, 2020

Pro Series Presents a Comprehensive Look at Local Schools

The fourth in our SCCP series (class can be taken independently of the series) will feature special guest speaker, Faris Sabbah, County Superintendent of Schools. Mr. Sabbah will cover a variety of topics including updates on schools during the pandemic.

Class date: **Friday, August 28 @ 9:30 am.** [Register](#)

Zoom Tour Meeting August 13

Pitch your listing and do a little virtual networking at our weekly Virtual Tour Zoom Meeting! Members who wish to participate will need to RSVP. Click [here](#) to register.

Coastal Commission Class Presented by Assemblymember Mark Stone

The fifth in our SCCP series will feature special guest speaker, Assemblymember, Mark Stone. His extensive service on and experience with the Coastal Commission will provide attendees with a thorough understanding of the Coastal Commission process. **Class can be taken independently from the series.**

Fair Housing and You: A C.A.R. Discussion

Equal access to housing for everyone is the gateway to economic, social and educational opportunities for all Americans. Yet, racism and other forms of discrimination are major issues the housing industry is facing, and grappling with, today. Join Amanda Byun, Senior Counsel with C.A.R., in a frank discussion about historical and present-day racism in housing; and for helpful advice for

11, 2020 at 1:30 pm. [Register](#)

Thank you to our sponsor:

Julie Lynn, [JCP-LGS Disclosures](#)

Strategies to Find New Clients on Social Media

Learn how to prospect for new clients, build targeted facebook groups, interact in online communities, mine LinkedIn and much more!
Class date: Tuesday, September 8, 2020 2 pm. [Register](#)

Watsonville Sewer Lateral Rebate Program

The City of Watsonville now offers a rebate for our sewer customers of up to a total of \$1,500 for documented sewer lateral repairs at the time of sale. Funds are limited and available on a first-come-first-serve basis. [Click here](#) to apply and for more information.

Home Prices End First Half of Year on Strong Note

Home prices across the United States rose in the first six months of the year at an annualized rate of 6.3 percent, according to Radian Home Price Index (HPI) data released by Red Bell Real Estate, LLC, a Radian Group Inc. company (NYSE: RDN). Nationally, the number of closed real estate sales was higher in the final week of June than in the same week of 2019. That marked the first time since the end of March that weekly counts of closings were higher in 2020 than 2019. [Read full article](#)

Stabilizing and Revitalizing Neighborhoods in the COVID-19 Era Series

This four-part webinar series, presented by NAR in partnership with the Center for Community Progress, will explore the roles of REALTORS® as partners with local government to prevent property vacancy and abandonment as communities develop strategies to navigate the aftermath of COVID-19. **Series begins August 11, 2020.** [Click here for the full schedule.](#)

Copyright © 2020 Santa Cruz County Association of REALTORS®, All rights reserved.

Want to change how you receive these emails?
You can [update your preferences](#) or [unsubscribe from this list](#).