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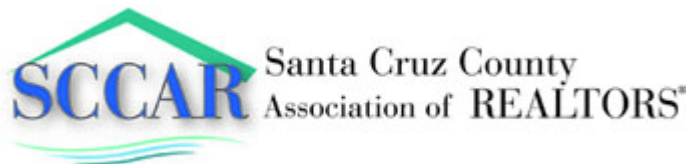
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August 14, 2019



## Develop or Expand Your Leadership Skills!

Do you aspire to a leadership position with your local or state REALTOR Association? Or perhaps you're already on a leadership path. If so, you want to be sure to participate in the REALTOR Leadership Program (RLP) courses! Training taking place at SCCAR on September 4 in two classes - offered at \$35 for both! [Read More](#)

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## Join us for a Field Trip to the County Building

Come find out how to research property records, navigate the planning departments and look like a pro in front of your clients! We will meet at the County building, 701 Ocean St., Santa Cruz at 2 pm **next Tuesday, August 20**. Then join us at Hotel Paradox for nosh and cocktails! Meet up after the field trip at 4:15 pm, 611 Ocean St., Santa Cruz. [RSVP for Free!](#)

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## Are You Still Driving to the County for Property Data?

Learn to achieve more precise market analysis using the County's GIS mapping system! This GISWEB training session will provide insight into the data layers, reports, and special features available. BONUS! Also covered will be the app for accessing sewer lateral data! Class date: Friday, September 13, 9:30 am at SCCAR. [Register today!](#)

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them on our website at [http://www.mysccar.org/market\\_statistics.php](http://www.mysccar.org/market_statistics.php).

## HUD to Announce Long-Awaited FHA Condo Rules

The U.S. Department of Housing and Urban Development is expected to release updated guidance tomorrow on FHA-insured condominium financing. The new rules should benefit your real estate clients and customers by allowing more buyers to obtain low down-payment mortgages on affordable housing options. The full guidance will go into effect in mid-October, 60 days from publication. [Read more](#)



## Current MVP Offer

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