

# The SCCAR eScoop

September 19, 2012 - Vol. 3, Issue 187



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## Tasty Tickets are Now on Sale!

Your '[A Taste of Santa Cruz](#)' 2012 ticket gives you access to a plethora of scrumptious tastes and delicious sips, a chance to win an iPad and meet the Derby Girls, shopping from over 100 items in our silent auction and to grooving to the awesome tunes of [West Coast Soul](#) and The Angelic Misfits...all at an affordable price!



Find out how to [win it!](#)

The Housing Foundations 8th annual 'fun' fundraising event is being held Thursday, October 25th at the Cocoanut Grove, 5:30 - 9 pm. All proceeds benefit low income first time home buyers in our county.



## Upcoming Education

**Wed., Sept. 26**  
[Mortgage Loan Originators](#)

**Wed., Oct. 10**  
[Lunch and Learn Session:](#)  
"How to Think Outside the Box" Help Senior Buyers Purchase a Home With a Reverse Mortgage

To sign up online and for a complete list of classes, [click here](#).

## How to Think Outside the Box

Join us for a special free lunch and learn session on how to help 62 years + and older buyers purchase a home using a reverse mortgage. REALTORS® interested in helping seniors and Certified Senior Real Estate Specialists especially will benefit from attending this informative class. If you even have an interest in learning how to help a family member or friend, don't miss this seminar.



Learn how you can become a [Signature](#)

**Wednesday, October 10**

**12:30 - 1:30 pm**

**SCCAR Office**

**Free to SCCAR members with RSVP.**

A credit card is required to secure a seat.

Download a [registration flier](#) or call 831-464-2000 to register.

Instructor: Galen Call, Reverse Mortgage Specialist, Treehouse Mortgage Group

[Affiliate!](#)

### Upcoming Events

9/20/2012

[Tour & Marketing Meeting](#)

10/11/2012

[Oktoberfest](#)

10/25/2012

[A Taste of Santa Cruz](#)

10/19/2012

C.A.R. Directors '[Hot Topic](#)' Update

**SCCAR Office Hours:**  
8 AM - 4:30 PM  
Mon. - Fri.

2525 Main St.,  
Soquel, CA 95073

Ph: 831-464-2000  
Fax: 831-464-2881  
[www.mysccar.org](http://www.mysccar.org)  
[www.facebook.com/mysccar](http://www.facebook.com/mysccar)

## Four Safety Essentials Every Agent Needs to Know

Your customer relationships can put your safety at risk. [Here](#) are four things you can do to make safety a bigger priority.



September is REALTOR® Safety Month, find more safety tips [here](#).

## Oktoberfest 2012!

Enjoy tasty brats and an exotic variety of beer while you mix & mingle with friends and peers at Oktoberfest 2012! Bring your appetite and your stein for this great fall event.



Oktoberfest, Thursday, Oct. 11, 4 - 6 pm on the SCCAR patio.

Tickets are only \$5.95 and can be purchased online by [clicking here](#) or by downloading an [event flier](#).

## MVP Offer: COE Online Course

Complete REALTOR® Code of Ethics Training Requirement - [Online Course](#) and receive the REALTOR® Brochure Product Bundle - [Download](#).



The Member Value Plus (MVP) program is a rewards program that will help you gain value as a member of NAR. PLUS, rewards you with free and discounted products and resources.

If you are unable to open any of the links visit our website at [www.mysccar.org](http://www.mysccar.org), call Andrea Harbert at 831-464-2000 or send an email to [andrea@mysccar.org](mailto:andrea@mysccar.org)

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