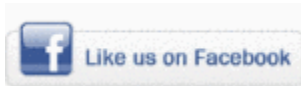


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October 4, 2017

The SCCAR office will be closed Monday, October 9 in observance of Columbus Day. We will re-open Tuesday, October 10 at 8 am.



### Come for Lunch, Stay for Dessert!

Get the latest on issues and trends from the C.A.R. Expo and business meetings from SCCAR C.A.R Directors This free event will also feature an Association, MLS and legal update.. **and lunch!** Immediately following is our new Committee Exhibit and **Dessert Social**. Peruse our committee exhibits while noshing on dessert. **All for free!** Thank you to our sponsor Santa Cruz Lending Group. Event date: Friday, October 20, 2017. [Reserve your seat](#)

 <p><a href="#">Order a Report</a></p>	 <p><a href="#">Order a Virtual Tour</a></p>	
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## SCCAR Parking Lot Closure

The SCCAR parking lot is getting a much needed face lift on October 16 - 17. While our parking lot will be closed during this time, our office will be open for business. Thank you in advance for your patience!

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## Free Lunch & Learn!

Join us for lunch and learn how advanced vacation rental management strengthens real estate sales and client relationships. Topics include: vacation industry disruption, solving the management puzzle, new resources for agents and more! Class date: Wed., October 11, 11:30 am – 1 pm. . [Free with RSVP](#)

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## 5 Things to Know About the Next Generation of Buyers

Historically, family-ready adults have always been the driving force of housing growth. But millennials today are burdened with college debts, high rents and living expenses, mobile-driven careers and personal lives that make settling down to buy a home challenging. [Read more](#)

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## New Class! Mediation, WHAT?

Conflicts are inevitable in real estate. They can include anything from disputes over boundary lines, to landlord tenant issues, to misunderstandings about a sales transaction. Mediation is an option included in our contracts, and it also can be useful in a wide range of disagreements. Learn everything you need to know about mediation and give you tools to diffuse uncomfortable situations on Wed., October 25, 10 am at SCCAR. [Register here](#)

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## Trusts & Probate for Real Estate Professionals

Learn about estate planning, taxes and title, how the process works and avoiding litigation in this new class. Class date is Wednesday, October 18, 11:30 AM - 1:30 PM. [Register here](#)

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## Flood Insurance: Will Recent Hurricanes Break the Logjam?

On September 8, the President signed a three-month extension of the National Flood Insurance Program (NFIP) that was due to expire on September 30. The signed legislation also authorized \$15.25 billion in emergency funding for disaster relief and rebuilding that includes \$7.8 billion for victims of Hurricane Harvey. These short-term fixes, however, just bought time for a larger