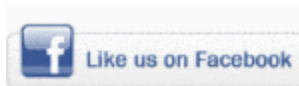


[Subscribe](#)[Share ▼](#)[Past Issues](#)[Trans](#)[Facebook](#)[Twitter](#)[Website](#)

October 13, 2016

eSCOOP

Santa Cruz County Association of REALTORS® weekly industry news update



Risk Management for Teams!

Learn about the best risk management practices for teams with topics that include compensation – does your team have employees? – legal risks and benefits, team names and advertising. Instructed by Suzanne Yost, C.A.R. Director and Attorney. Class date is Tuesday, October 18, 1 - 2:30 pm and is \$25 for SCCAR members. [Register today!](#)



GeoDisclosure
Order a report

Order a virtual tour
tourfactory™

How Well Do You Know the Listing Contract?

If you paused answering that question then this class is for you! This course will answer these questions and much more! Did you know you can get paid if the escrow doesn't close?, you can get paid even if an offer is received and accepted after your listing has expired?, that offers you receive are not confidential?. Class date is Friday, October 1, 9 am – 12 pm and is \$15 for SCCAR members. [Register here.](#)

Your Tasty Ticket Awaits!

The culinary extravaganza fundraiser of the year is set for Thursday, November 10, 2016 at the Coconut Grove. Tickets are \$40 in advance (\$50 at the door) - good idea to get them early! Pick yours up online at www.atosc.com or at our office (2525 Main St., Soquel). Event tickets also make awesome client gifts!



NAR MVP October Award

Sign-up to shop Members' Gift Galleria and earn 5 Tech and Marketing Tools to Win Listings-Webinar

Download from <http://mvp.realtor.org/>

Free MLS Training

[Public Records Search](#), **Oct. 21**: Learn how to use the REALIST application to access public records.

[Listing Management](#), **Oct. 21**: Learn the structure of the MLSListings listing management input application.

[Homesnap](#), **Oct 24**: Learn how to access real-time home information and collaborate with clients.

Tour Meeting Halloween Contest Schedule

Thursday, October 20 – Prizes for best Halloween themed garb!

Thursday, October 27 – Prizes for best Halloween costume!

Duane Gomer License Renewal

This program will cover: testing on one 15 hour course, 3 hour mandatory courses and instruction for exams. All testing is in accordance with current CalBRE Rules. Course date is Wednesday, October 26.

[Read more](#)

Copyright © 2016 Santa Cruz County Association of REALTORS®, All rights reserved.

[unsubscribe from this list](#) [update subscription preferences](#)

The MailChimp logo is displayed in a white, cursive font within a grey rectangular box.