

# RPA-CA Contract Training

## What You Don't Know Can Hurt You!

Whether you are new to the business or find yourself on automatic pilot when filling out the Residential Purchase Agreement (RPA-CA) contract, now may be the time to really understand what you are having your client sign. Join us as we explore the contract together.

**Monday, November 13, 2017**

**9:00am-11:00am**

at SCCAR, 2525 Main Street, Soquel, CA

**\$10 in adv./\$20 at the door or**

*sign up for Listing Contract Training in December and get both classes for \$15 total!*

### What This Class Will Teach You:

- ⇒ How to fill out the contract correctly
- ⇒ A thorough understanding of all the contingencies
- ⇒ What is and what is not included in the sale
- ⇒ What access your buyer has to the home during the contingency periods
- ⇒ Review the Sale of Buyer's Property Addendum



**Instructor: Renee Mello,  
Keller Williams Realty,  
SCCAR President Elect**



**\*\*\*REGISTRATION SPECIAL\*\*\***

*Sign up for the "Listing Agreement" training on 12/5 and get both classes for \$15!*

Register online at [mysccar.org](http://mysccar.org), complete form below and fax to 831-464-2881, or call 831-464-2000

Name: \_\_\_\_\_ Company: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

Cash  Visa  MasterCard  American Express  Check payable to "SCCAR" Check#: \_\_\_\_\_

Name on card: \_\_\_\_\_ Signature: \_\_\_\_\_

Account #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Billing Address: \_\_\_\_\_

SCCAR Cancellation Policy: Reservations for courses requiring payment will not be processed until payment is received. If you must cancel or reschedule your reservation, a full refund will be issued if notification is received, by email or in writing (not by telephone), 1 business days prior to class. SCCAR reserves the right to cancel or reschedule any course. If cancellation occurs, SCCAR will issue a full refund. In the event of rescheduling, SCCAR will send immediate notifica-