## Santa Cruz County Housing Statistics

| March 2023: Santa Cruz County - Single Family Residential |     |           |      |             |                    |                      |                   |               |                |                      |                     |                        |
|---|-----|-----------|------|-------------|--------------------|----------------------|-------------------|---------------|----------------|----------------------|---------------------|------------------------|
| City  | New | Inventory | Sold | Avg.<br>DOM | Avg. Sale<br>Price | Median Sale<br>Price | Median<br>\$/Sqft | % LP<br>Rec'd | Sale<br>Volume | Avg. Home<br>Sq. Ft. | Avg. Lot<br>Sq. Ft. | Months of<br>Inventory |
| Aptos   | 23  | 29        | 17   | 49          | \$1,619,401        | \$1,495,000          | \$866             | 102%          | \$27,529,831   | 1,821                | 13,768              | 2.7                    |
| Ben Lomond  | 2   | 3         | 6    | 37          | \$1,028,708        | \$941,125            | \$653             | 100%          | \$6,172,250    | 1,756                | 19,312              | 1.5                    |
| Boulder Creek   | 7   | 16        | 7    | 33          | \$696,714          | \$725,000            | \$537             | 103%          | \$4,877,000    | 1,259                | 27,922              | 2.3                    |
| Brookdale   | 4   | 3         | 0    |             |                    |                      |                   |               |                |                      |                     |                        |
| Capitola  | 4   | 4         | 3    | 113         | \$1,186,666        | \$1,315,000          | \$809             | 99%           | \$3,560,000    | 1,765                | 3,034               | 2                      |
| Corralitos  | 2   | 3         | 0    |             |                    |                      |                   |               |                |                      |                     |                        |
| Davenport   | 0   | 0         | 1    | 12          | \$1,700,000        | \$1,700,000          | \$487             | 100%          | \$1,700,000    | 3,488                | 5,097               | 0                      |
| Felton  | 5   | 10        | 6    | 39          | \$848,891          | \$779,175            | \$754             | 101%          | \$5,093,350    | 1,385                | 19,956              | 4.3                    |
| Freedom   | 1   | 1         | 3    | 7           | \$742,333          | \$735,000            | \$632             | 103%          | \$2,227,000    | 1,077                | 7,028               | 0.6                    |
| La Selva Beach  | 1   | 3         | 1    | 146         | \$5,650,000        | \$5,650,000          | \$3,318           | 97%           | \$5,650,000    | 1,703                | 75,446              | 1.8                    |
| Los Gatos   | 6   | 15        | 1    | 62          | \$1,555,000        | \$1,555,000          | \$586             | 97%           | \$1,555,000    | 2,655                | 21,214              | 15                     |
| Mount Hermon  | 1   | 1         | 1    | 1           | \$950,000          | \$950,000            | \$695             | 103%          | \$950,000      | 1,367                | 8,799               | 3                      |
| Santa Cruz  | 40  | 61        | 27   | 27          | \$1,445,181        | \$1,260,000          | \$890             | 101%          | \$39,019,888   | 1,511                | 14,641              | 2.9                    |
| Scotts Valley   | 13  | 13        | 6    | 94          | \$1,403,083        | \$1,382,750          | \$596             | 97%           | \$8,418,500    | 2,152                | 129,112             | 2.4                    |
| Soquel  | 4   | 7         | 3    | 64          | \$1,475,333        | \$1,250,000          | \$578             | 107%          | \$4,426,000    | 2,209                | 121,213             | 2.6                    |
| Watsonville   | 14  | 27        | 14   | 55          | \$1,067,257        | \$782,500            | \$605             | 103%          | \$14,941,600   | 1,877                | 85,530              | 2.3                    |
| Summary   | 127 | 196       | 96   | 53          | \$ 1,526,326       | \$1,255,000          | \$643             | 101%          | \$126,120,419  | 1,859                | 39,434              | 3.1                    |

| March 2023: Santa Cruz County - Common Interest Development |     |           |      |             |                    |                      |                   |               |                |                      |                     |                        |
|---|-----|-----------|------|-------------|--------------------|----------------------|-------------------|---------------|----------------|----------------------|---------------------|------------------------|
| City  | New | Inventory | Sold | Avg.<br>DOM | Avg. Sale<br>Price | Median Sale<br>Price | Median<br>\$/Sqft | % LP<br>Rec'd | Sale<br>Volume | Avg. Home<br>Sq. Ft. | Avg. Lot<br>Sq. Ft. | Months of<br>Inventory |
| Aptos   | 2   | 5         | 3    | 58          | \$990,041          | \$1,035,000          | \$767             | 100%          | \$2,970,125    | 1,377                | 1,942               | 1.9                    |
| Boulder Creek   | 0   | 1         | 0    |             |                    |                      |                   |               |                |                      |                     |                        |
| Capitola  | 3   | 7         | 2    | 8           | \$862,500          | \$862,500            | \$754             | 101%          | \$1,725,000    | 1,153                | 1,307               | 5.3                    |
| Freedom   | 0   | 1         | 0    |             |                    |                      |                   |               |                |                      |                     |                        |
| La Selva Beach  | 0   | 3         | 1    | 20          | \$1,195,000        | \$1,195,000          | \$677             | 92%           | \$1,195,000    | 1,765                | 1,220               | 9                      |
| Santa Cruz  | 6   | 14        | 10   | 33          | \$842,250          | \$832,500            | \$720             | 101%          | \$8,422,500    | 1,130                | 1,516               | 1.9                    |
| Scotts Valley   | 4   | 3         | 2    | 19          | \$1,090,000        | \$1,090,000          | \$645             | 103%          | \$2,180,000    | 1,821                | 1,351               | 2.3                    |
| Watsonville   | 4   | 7         | 2    | 118         | \$395,000          | \$395,000            | \$497             | 101%          | \$790,000      | 983                  |                     | 5.3                    |
| Summary   | 19  | 41        | 20   | 43          | \$895,799          | \$948,750            | \$699             | 100%          | \$ 17,282,625  | 1,372                | 1,467               | 4.3                    |

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