Quarterly Santa Cruz County Housing Statistics

Q4 2021: Santa Cruz County - Single Family Residential % LP Avg. Sale Median Sale Median Sale Avg. Home Avg. Lot Months of Avg. Sold DOM \$/Sqft Rec'd Volume City New Inventory Price Price Sq. Ft. Sq. Ft. Inventory Adult Village 8 2 9 10 \$505,333 \$520,000 \$453.00 102% \$4,548,003 1,167 5,034 0.7 15 3 25 0.4 Aptos 21 \$1,544,505 \$1,418,625 \$768.00 105% \$38,612,625 2.054 75,837 Ben Lomond 12 5 18 14 \$935,080 \$942,500 \$568.00 107% \$16,831,454 1,691 79,548 0.8 25 12 52 25 0.7 Boulder Creek \$821,751 \$807,500 \$557.00 102% \$42,731,055 1,532 100,309 4 3 Brookdale 1 11 \$689,333 \$652,000 \$647.00 105% \$2,068,000 1,186 30,492 1 8 6 31 0.5 Capitola \$1,699,063 \$1,765,000 \$1,303.00 104% \$10,194,380 1,308 6,411 1 7 3 11 Corralitos 24 \$1,043,011 \$960.000 \$682.00 104% \$11,473,125 1,573 119,513 0.8 0 0 Davenport 1 3 17 Felton 11 17 \$904,000 \$920,000 \$660.00 104% \$15,368,000 1,418 16,945 0.5 La Selva Beach 6 3 7 18 \$1,323,571 \$1,250,000 \$721.00 102% \$9,265,000 1,910 102,913 1.3 16 2 25 0.2 Scotts Valley 11 \$1,482,198 \$1,265,000 \$692.00 105% \$37,054,950 2,263 15,781 8 9 14 Seacliff 2 \$1,250,000 \$1,050.00 103% \$13,390,000 1,376 4,477 0.7 \$1,487,777 7 2 14 31 109% Soquel \$1,871,071 \$1,577,500 \$644.00 \$26,195,000 2,994 84,392 0.4 22 27 Watsonville 8 19 \$806,140 \$850,000 \$487.00 105% \$21,765,787 1,777 7,229 0.9 Empire Grade Road 5 2 3 15 \$1,150,000 \$1,125,000 \$510.00 104% \$3,450,000 2,374 57,107 2 1 3 268 Bonny Doon Central 1 \$1,941,666 \$1,550,000 \$662.00 97% \$5,825,000 3,180 183,213 1 3 3 1 13 \$814,990 \$770,070 \$518.00 101% \$2,444,970 7,943 1 College Road 1,554 3 Rio Del Mar/Seascape 28 41 38 \$1,948,021 \$1,495,000 \$882.00 104% \$79,868,890 1,941 6,950 0.2 Live Oak 20 3 23 14 \$1,788,217 \$1,500,000 \$1,170.00 107% \$41,129,000 1,487 6,866 0.4 20 3 29 16 \$1,315,000 \$966.00 107% \$38,679,758 8,762 0.3 East Santa Cruz \$1,333,784 1,438 6 4 17 23 \$635,000 \$11,539,000 0.7 Lompico-Zayante \$678,764 \$613.00 103% 1,187 19,096 17 12 21 43 \$1,489,619 \$1,575,000 \$598.00 99% \$31,282,000 2,521 248,578 1.7 Los Gatos Mountains Larkin Valley 4 0 10 31 \$1,032,500 \$885,000 \$673.00 99% \$10,325,000 1,589 36,464 0 Scotts Valley North 7 4 12 45 \$1,299,000 \$646.00 100% \$16,674,400 2,347 \$1,389,533 105,368 1 40 48 18 \$1,796,932 \$1,625,000 \$1,064.00 \$86,252,750 0.5 West Santa Cruz 8 106% 1,780 7,707 10 3 14 28 Scotts Valley South \$1,899,357 \$1,752,500 \$701.00 100% \$26,591,000 2,927 27,707 0.6 Amesti / Green 9 Valley Road 4 13 39 \$988.346 \$862,000 \$607.00 101% \$12,848,500 1,667 65,973 0.9

City	New	Inventory	Sold	Avg. DOM	Avg. Sale Price	Median Sale Price	Median \$/Sqft	% LP Rec'd	Sale Volume	Avg. Home Sq. Ft.	Avg. Lot Sq. Ft.	Months Invento
Aptos	3	0	4	7	\$927,500	\$927,500	\$572.00	104%	\$3,710,000	1,621	1,413	0
Boulder Creek	2	1	1	4	\$570,000	\$570,000	\$414.00	104%	\$570,000	1,378	1,306	3
Capitola	12	3	15	12	\$689,633	\$660,000	\$727.00	104%	\$10,344,500	932	871	0.6
La Selva Beach	10	1	10	7	\$1,122,450	\$1,200,000	\$1,008.00	104%	\$11,224,500	1,240	1,808	0.3
Scotts Valley	6	1	13	20	\$812,461	\$845,000	\$570.00	103%	\$10,562,000	1,462	2,467	0.2
Seacliff	3	0	4	15	\$871,000	\$867,500	\$600.00	105%	\$3,484,000	1,440	2,817	0
Soquel	2	1	3	23	\$768,333	\$740,000	\$567.00	98%	\$2,305,000	1,379	1,496	1
Watsonville	5	1	10	12	\$532,438	\$545,500	\$468.00	105%	\$5,324,388	1,098	2,062	0.3
College Road	1	0	2	7	\$705,000	\$705,000	\$395.00	104%	\$1,410,000	1,812	2,592	0
Rio Del Mar/Seascape	4	2	9	39	\$813,666	\$840,000	\$927.00	105%	\$7,323,000	1,030	523	0.7
Live Oak	13	4	19	26	\$801,526	\$815,000	\$740.00	104%	\$15,229,000	1,121	1,827	0.6
East Santa Cruz	8	1	14	13	\$857,821	\$732,500	\$627.00	103%	\$12,009,500	1,096	987	0.2
West Santa Cruz	11	5	12	57	\$756,416	\$793,500	\$660.00	106%	\$9,077,000	1,104	1,242	1.3
Amesti / Green Valley Road	3	1	3	5	\$517,804	\$460,000	\$303.00	100%	\$1,553,413	1,428	1,568	1

Data provided by MLS Listings, Inc. and submitted by the Santa Cruz County Association of REALTORS®