Quarterly Santa Cruz County Housing Statistics

Q4 2022: Santa Cruz County - Single Family Residential

| City | New | Inventory | Sold | Avg. DOM | Avg. Sale Price | Median Sale Price | Median \$/Sqft | % LP Rec'd | Sale Volume | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
|--------------------------|-----|-----------|------|-------------|--------------------|----------------------|-------------------|---------------|---|----------------------|---------------------|---------------------|
| Adult Village | 9 | 4 | 9 | 9 | \$597,666.00 | \$630,000 | \$547 | 102% | \$5,379,000 | 1,075 | 4,666 | 1.3 |
| Aptos | 16 | 9 | 18 | 37 | \$1,518,444.00 | \$1,335,000 | \$738 | 99% | \$27,332,000 | 2,249 | 61,686 | 1.5 |
| Ben Lomond | 12 | 6 | 10 | 31 | \$851,310.00 | \$850,000 | \$664 | 103% | \$8,513,100 | 1,364 | 24,581 | 1.8 |
| Boulder Creek | 21 | 16 | 20 | 22 | \$823,950.00 | \$752,500 | \$575 | 102% | \$16,479,000 | 1,537 | 117,913 | 2.4 |
| Brookdale | 0 | 0 | 3 | 42 | \$794,333.00 | \$748,000 | \$522 | 97% | \$2,383,000 | 1,550 | 13,983 | 0 |
| Capitola | 13 | 5 | 14 | 26 | \$1,825,992.00 | \$1,667,500 | \$1,154 | 104% | \$25,563,888 | 1,475 | 4,877 | 1.1 |
| Corralitos | 4 | 3 | 5 | 70 | \$1,099,400.00 | \$1,065,000 | \$595 | 98% | \$5,497,000 | 1,933 | 347,679 | 1.8 |
| Davenport | 2 | 2 | 0 | | * , , | + ,, | , | | 4 - 7 - 7 - 1 | , | | |
| Felton | 12 | 8 | 11 | 27 | \$871,500.00 | \$905,000 | \$575 | 100% | \$9,586,500 | 1,459 | 14,201 | 2.2 |
| La Selva Beach | 3 | 5 | 3 | 79 | \$1,976,666.00 | \$1,730,000 | \$876 | 95% | \$5,930,000 | 2,468 | 23,668 | 5 |
| Scotts Valley | 13 | 10 | 12 | 33 | \$1,439,416.00 | \$1,512,500 | \$645 | 99% | \$17,273,000 | 2,257 | 18,141 | 2.5 |
| Seacliff | 4 | 2 | 5 | 33 | \$4,220,147.00 | \$1,725,000 | \$1,066 | 97% | \$21,100,735 | 1,923 | 9,461 | 1.2 |
| Soquel | 21 | 12 | 13 | 23 | \$1,637,461.00 | \$1,295,000 | \$778 | 100% | \$21,287,000 | 2,264 | 56,424 | 2.8 |
| Watsonville | 15 | 14 | 9 | 15 | \$670,555.00 | \$700,000 | \$528 | 98% | \$6,035,000 | 1,347 | 6,853 | 4.7 |
| Empire Grade Road | 4 | 3 | 2 | 65 | \$872,500.00 | \$872,500 | \$522 | 97% | \$1,745,000 | 1,670 | 60,222 | 4.5 |
| Bonny Doon Central | 1 | 1 | 1 | 20 | \$1,062,500.00 | \$1,062,500 | \$575 | 97% | \$1,062,500 | 1,848 | 49,441 | 3 |
| College Road | 3 | 1 | 3 | 53 | \$738,333.00 | \$700,000 | \$394 | 105% | \$2,215,000 | 2,347 | 19,762 | 1 |
| Rio Del Mar/Seascape | 12 | 13 | 18 | 53 | \$1,542,722.00 | \$1,499,500 | \$838 | 98% | \$27,769,000 | 1,801 | 6,640 | 2.2 |
| Live Oak | 20 | 19 | 19 | 35 | \$1,910,526.00 | \$1,465,000 | \$1,559 | 98% | \$36,300,000 | 1,468 | 4,388 | 3 |
| East Santa Cruz | 17 | 9 | 22 | 34 | \$1,385,639.00 | \$1,315,032 | \$827 | 99% | \$30,484,063 | 1,587 | 6,866 | 1.2 |
| Lompico-Zayante | 4 | 4 | 4 | 51 | \$617,250.00 | \$584,500 | \$718 | 95% | \$2,469,000 | 894 | 10,770 | 3 |
| Los Gatos Mountains | 10 | 12 | 13 | 40 | \$1,078,230.00 | \$1,045,000 | \$673 | 99% | \$14,017,000 | 1,607 | 172,457 | 2.8 |
| Larkin Valley | 4 | 8 | 4 | 67 | \$1,509,263.00 | \$1,317,000 | \$556 | 99% | \$6,037,054 | 2,424 | 150,566 | 6 |
| Scotts Valley North | 13 | 11 | 13 | 55 | \$1,546,120.00 | \$1,500,000 | \$753 | 95% | \$20,099,570 | 2,156 | 178,978 | 2.5 |
| West Santa Cruz | 22 | 10 | 32 | 29 | \$1,734,726.00 | \$1,675,000 | \$986 | 102% | \$55,511,233 | 1,772 | 8,268 | 0.9 |
| Scotts Valley South | 9 | 7 | 4 | 39 | \$2,287,500.00 | \$2,175,000 | \$853 | 97% | \$9,150,000 | 2,503 | 38,017 | 5.3 |
| Amesti/Green Valley Road | 10 | 6 | 6 | 34 | \$876,666.00 | \$887,500 | \$580 | 95% | \$5,260,000 | 1,737 | 45,491 | 3 |

| Q4 2022: Santa Cruz County - Condo/Townhouses | | | | | | | | | | | | |
|---|-----|-----------|------|-------------|--------------------|----------------------|-------------------|---------------|----------------|----------------------|---------------------|---------------------|
| City | New | Inventory | Sold | Avg. DOM | Avg. Sale Price | Median Sale Price | Median \$/Sqft | % LP Rec'd | Sale Volume | Avg. Home Sq. Ft. | Avg. Lot Sq. Ft. | Months of Inventory |
| Aptos | 3 | 2 | 5 | 11 | \$1,074,610.00 | \$1,175,000 | \$731 | 101% | \$5,373,054 | 1,504 | 1,644 | 1.2 |
| Capitola | 6 | 4 | 8 | 57 | \$745,500.00 | \$690,000 | \$795 | 99% | \$5,964,000 | 871 | | 1.5 |
| La Selva Beach | 7 | 5 | 5 | 26 | \$1,496,900.00 | \$1,595,500 | \$1,132 | 99% | \$7,484,500 | 1,442 | 1,765 | 3 |
| Scotts Valley | 6 | 1 | 5 | 18 | \$747,572.00 | \$800,000 | \$667 | 96% | \$3,737,860 | 1,148 | 1,031 | 0.6 |
| Seacliff | 1 | 0 | 2 | 32 | \$791,250.00 | \$791,250 | \$730 | 100% | \$1,582,500 | 1,079 | 4,138 | 0 |
| Soquel | 4 | 1 | 4 | 15 | \$810,500.00 | \$823,500 | \$616 | 102% | \$3,242,000 | 1,296 | 944 | 0.8 |
| Watsonville | 9 | 2 | 7 | 34 | \$577,714.00 | \$625,000 | \$552 | 100% | \$4,044,000 | 1,124 | 2,112 | 0.9 |
| College Road | 1 | 0 | 0 | | | | | | | | | |
| Rio Del Mar/Seascape | 4 | 2 | 10 | 46 | \$941,700.00 | \$955,000 | \$709 | 100% | \$9,417,000 | 1,348 | 1,448 | 0.6 |
| Live Oak | 7 | 7 | 6 | 12 | \$761,666.00 | \$785,500 | \$780 | 104% | \$4,570,000 | 967 | 915 | 3.5 |
| East Santa Cruz | 3 | 3 | 5 | 20 | \$936,000.00 | \$726,000 | \$647 | 98% | \$4,680,000 | 1,236 | 1,019 | 1.8 |
| West Santa Cruz | 4 | 3 | 5 | 25 | \$1,181,750.00 | \$965,000 | \$702 | 97% | \$5,908,750 | 1,526 | 3,223 | 1.8 |

Data provided by MLS Listings, Inc. and submitted by the Santa Cruz County Association of REALTORS®